

START COLLEGE now!

dual credit pathway

High school juniors and seniors, take advantage of the Start College Now program to earn college credits before you graduate! We've provided a list of suggested courses to help you get started, but you're not limited to these options.

Feel free to explore and choose the courses that fit your interests and academic goals!

AGRICULTURE - AGRIBUSINESS

Pathway to a career in the agriculture field and credits toward Southwest Tech's Agribusiness program.

 All classes are available online unless denoted with an on campus only symbol.

FALL SEMESTER

COURSE NO.	COURSE TITLE	CR.	ACHIEVED
10-093-101	Plant & Soil Science	3	☐
10-104-105	Selling Principles	3	☐

SPRING SEMESTER

COURSE NO.	COURSE TITLE	CR.	ACHIEVED
10-801-136	English Composition 1	3	☐
10-801-196	Oral/Interpersonal Communication	3	☐



Applications are due to your high school by **March 1** for fall semester classes and **October 1** for spring semester classes.

After applications are approved, Southwest Tech works with students regarding registration and enrollment.

For more information contact:



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AGRIBUSINESS - COURSE DESCRIPTIONS

FALL SEMESTER

10-093-101 Plant & Soil Science

Course is designed to provide the student with fundamental knowledge of soil, soil composition and plant components and their function. Students will build their knowledge on the physical and biological properties of soil and soil fertility, along with the factors that influence seed germination, plant growth and reproduction. Students will gain additional knowledge through hands-on experience in the classroom and out in the field.

10-104-105 Selling Principles

Philosophy of personal selling is introduced through learning to understand the societal role of salespersons and the human behaviors of customers, as well as how to sell ideas, services, and products. Students prepare sales presentations and practice selling techniques.

SPRING SEMESTER

10-801-136 English Composition 1

This course is designed for learners to develop knowledge and skills in all aspects of the writing process. Planning, organizing, writing, editing and revising are applied through a variety of activities. Students will analyze audience and purpose, use elements of research and format documents using standard guidelines. Individuals will develop critical reading skills through analysis of various written documents.

10-801-196 Oral/Interpersonal Communication

Students demonstrate competency in speaking, verbal and nonverbal communication, and listening skills through individual presentations, group activities and other projects.



**Southwest Wisconsin
TECHNICAL COLLEGE**

swtc.edu/dualcredit

