

12-1 System-wide Articulation Agreement Cover Page

Instructions: The originating college (OC) must complete this cover page and attach to the system-wide articulation agreement packet before submitting to the WTCS System Office.

It is the responsibility of the originating college to review and update the agreement by the listed renewal date and submit any changes to the WTCS office. Any changes must be reviewed by the colleges who signed the original agreement.

Please submit to programs@wtcsystem.edu when complete; the System Office is responsible for collecting ISA signatures.

Title of Program: A.A.S. Business Management

Program Number: 10-102-3

Postsecondary Partner College: Viterbo University

Originating College: Western Technical College

Effective Date: 08/24/2022

Renewal Date: (as needed)

Date of Instructional Services Meeting: 09/01/2022

Articulation Agreement

Wisconsin Technical College System A.A.S. Business Management to Viterbo University B.B.A. Business Leadership, 3+1 Pathway

This Articulation Agreement (the "Agreement") establishes a collaborative relationship with Wisconsin Technical College System (WTCS) to facilitate the seamless transfer of students between WTCS and VU and to raise students' awareness of the opportunities afforded by this Agreement. Accordingly, in consideration of the promises and mutual covenants contained in this Agreement, VU and WTCS (collectively "the Parties") agree as follows:

Terms of the Agreement

1. WTCS students who have successfully completed an Associate Degree in Business Management and who apply for admission and meet VU's standard admission are guaranteed acceptance of 45 core business administration content courses and 15 credits of programmatic general studies courses for a total of 60 credits. Students must have completed the VU requirements as shown on the transfer guides. VU and WTCS will collaborate to ensure continued alignment of lesson plan templates and curriculum components.
2. The student must have a minimum cumulative grade point average of 2.25 on a 4.0 scale at WTCS to receive the benefits of this articulation agreement.
3. Additional general education courses, or other courses pertaining to VU's Business Leadership program, may possibly transfer and count towards the degree. The maximum number of credits a student can transfer in is 90 credits. a. Students are encouraged to take up to the full 90 credits.
4. Students who have not completed the associate degree will be evaluated on an individual basis.
5. For courses to transfer, the student must have completed the courses within the last five (5) years of being admitted to VU.
6. VU requires, among other requirements, that all its candidates for the bachelor's degree accomplish the following:
 - a. fulfill its core curriculum/general education requirements,
 - b. complete all courses required for its major(s) and minor(s), if applicable,
 - c. earn a minimum of 120 credits,
 - d. earn a minimum of 30 upper-division credits (courses numbered 300 and higher), and
 - e. complete a minimum of the last 30 consecutive credits at Viterbo University, excluding alternative credits (CLEP, portfolio).

Services Provided to Wisconsin Technical College System by Viterbo University

- Onsite or online advising services
- Annual updates to the transfer guide

Services Provided to Viterbo University by Wisconsin Technical College System

- The opportunity for representatives to meet with WTCS students on an ongoing basis
- Assistance in the distribution of updated degree and transfer materials to alumni and current students
- Posting of the transfer guides and other college information on the transfer website to market opportunities for students

Longevity of Agreement and Conditions for Change

1. This agreement shall remain in force until terminated by either party, with or without cause, upon 60 days written notice to the other party. Upon termination of this agreement, students previously admitted to VU pursuant to this Agreement shall continue to receive the benefits contemplated by this Agreement and the applicable VU catalog for a period not to exceed four (4) years. Proposed changes in policies or curricula by either party will be communicated annually.
2. Transfer guides and literature will be updated on an annual basis. In the event of cancellation of this articulation agreement, ninety-day notice must be given and both parties agree to continue to honor the terms of this agreement until any cohorts that are currently taking classes have completed their sequence of courses.

Effective Date: This agreement is effective on the date fully executed below and takes effect for students beginning Fall 2022.

Viterbo University	
	8/10/22
President	Date
Richard Trietley	
	8/10/2022
Vice President- Academics	Date
Sara Cook	
	8/10/2022
Dean, College of Business, Leadership, Ethics and Education	Date
Tonya Wagner	

Western Technical College	
	8/24/22
Representative	Date
Gary Brown, Dean, Business Education	
	8/24/2022
Representative	
Amy Thornton, Interim VP-Academics	

Appendix A: Sample Transfer Course Plan, WTCS AAS Business Management to Viterbo University BBA Business Leadership

Sample course list, sample business management degree requirements plus additional electives			Sample degree completion requirements to be taken at Viterbo		
Course No.	Course Title	Credits	Course No.	Course Title	Credits
10102137	Business Professionalism	3	GLCZ	Global Citizenship	3
10154102	Software Applications for Business	3	RLST	Theological Inquiry	3
10102108	Entrepreneurship Exploration/Mindset	3	BUSL 305	Applied Business Statistics Analysis	3
10801136	English Composition 1	3	BUSL 308	Financial and Managerial Accounting	3
10102134	Principles of Management	3	BUSL 318	Managerial Finance	3
10116117	Intro to HR Management	3	BUSL 400	Human Resource Management	3
10801197	Technical Reporting	3	BUSL 401	Global Strategic Management	3
10804123	Math w/ Business Applications	3	BUSL 403	Project Management	3
10101108	Introduction to Accounting	3	SVLD 330	Meaningful, Ethical, and Practical Servant Leadership	3
10102122	Entrepreneurship Business Canvas	3	SVLD 430	Mission, Vision, and Values in Organizations	3
10102130	Business Law	3			
10104114	Marketing Principles	3	Total credits needed at Viterbo University to complete degree:		30
10102131	Operations Management	3	Total credits accepted at Viterbo University:		90

1010212 3	Global E-Commerce	3			Total Credits =	120
1010212 6	Business Financials	3				
1080119 8	Speech	3				
1010214 3	Professional Profile Development	3				
1010213 3	Business Management Capstone	3				
1080919 5	Economics	3				
1080919 8	Introduction to Psychology	3				
Total program credits:		60				
	Elective Credits	30				
	Total Credits at WTCS College	90				

12-2 System-wide Articulation Agreement Signature Page

Agreement with: Viterbo University
College Partner

for the A.A.S Business Management and 10-102-3
Primary State Program Title Primary Number

Date: 10/21/2022
Calendar Date (mm/dd/yyyy)

Wisconsin Technical College System - Instructional Service Administrators



Blackhawk Technical College



Lynette Livingston (Oct 21, 2022 14:29 CDT)
Chippewa Valley Technical College



Fox Valley Technical College



Gateway Technical College



James Lemerond (Oct 21, 2022 14:51 CDT)
Lakeshore Technical College



Madison Area Technical College



Deb Stencil (Oct 24, 2022 13:41 CDT)
Mid-State Technical College



Milwaukee Area Technical College



Moraine Park Technical College



Nicolet Area Technical College



Northcentral Technical College



Northeast Wisconsin Technical College



Northwood Technical College



Southwest Wisconsin Technical College



Bradley Piazza (Oct 24, 2022 09:22 CDT)
Waukesha County Technical College



Amy Thornton (Oct 21, 2022 15:22 CDT)
Western Technical College