AUDIT REPORT OF SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT FENNIMORE, WISCONSIN

JUNE 30, 2012

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MANAGEMENT'S DISCUSSION AND ANALYSIS

Southwest Wisconsin Technical College (Southwest Tech) Management's Discussion and Analysis (MD&A) of its financial condition provides an overview of financial activity, identifies changes in financial positions, and assists the reader of these financial statements in focusing on noteworthy financial issues.

Southwest Wisconsin Technical College provides lifelong learning opportunities with an individualized focus for students and communities.

The financial resources of the College are applied to activities that support meeting the goals of the College's mission. The MD&A provides summary level financial information; therefore, it should be read in conjunction with the accompanying financial statements.

This annual report consists of a series of financial statements, prepared in accordance with generally accepted accounting principles, as stated in the Governmental Accounting Standards Board Statement 34, Basic Financial Statements-and Management's Discussion and Analysis-for State and Local Governments, and Statement 35, Basic Financial Statements-and Management's Discussion and Analysis-for Public College and Universities.

Financial Highlights for the Fiscal Year Ending June 30, 2012

- Received 42 federal, state, or local grants totaling \$1.32 million.
- ➤ Updated official statement for borrowing and maintained the College's rating of Aa2 through Moody's.
- ➤ Borrowed \$2,500,000 at 1.24 percent interest rate.
- Continued participation in Districts Mutual Insurance (DMI), the insurance company formed by the colleges in the Wisconsin Technical College System.
- ➤ Increase purchase card activity to over 5,400 annual transactions. As a result, the number of accounts payable checks being issued continues to decrease, saving time and money for the College and increasing vendor satisfaction with payment timing.
- ➤ Disbursed student financial aid totaling over \$3,323,000 in grants, \$3,378,000 in loans, and \$63,000 in college work study earnings.

Statement of Revenues, Expenses, and Changes in Net Assets

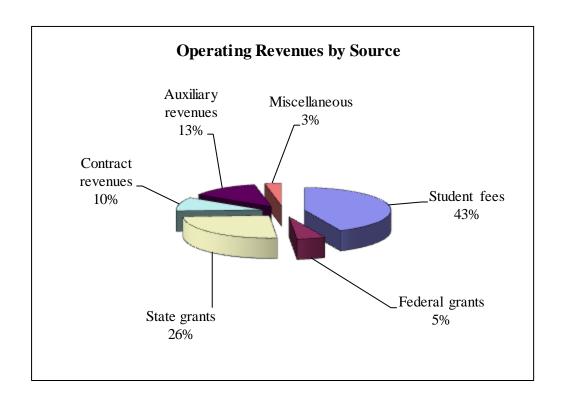
The Statement of Revenues, Expenses, and Changes in Net Assets presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or non-operating. In general, a public college such as Southwest Tech will report an operating deficit or loss, as the financial reporting model classifies state appropriations and property taxes as non-operating revenues. The utilization of capital assets is reflected in the financial statements as depreciation which amortizes the cost of an asset over its expected useful life.

The following is a condensed version of the Statement of Revenues, Expenses, and Changes in Net Assets:

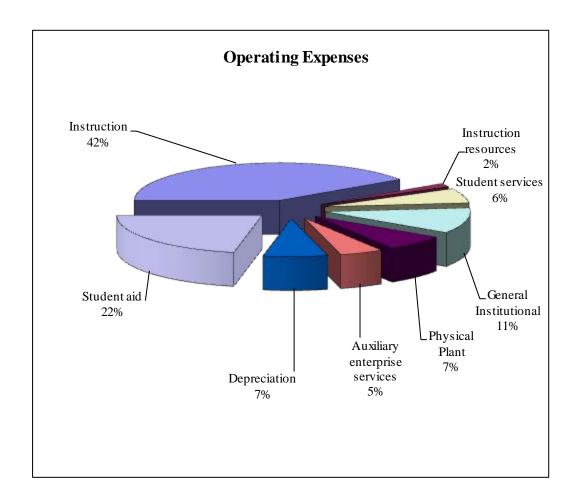
					Increase	
	2012		2011		(Decrea	<u>se)</u> %
Operating Revenue	2012	•	2011		Ψ	/0
Student fees \$	5,147,101	\$	4,952,008	\$	195,093	3.9
Federal grants	631,472	Ψ	1,270,870	Ψ	(639,398)	(50.3)
State grants	3,059,409		4,403,929		(1,344,520)	(30.5)
Contract revenues	1,173,089		1,101,879		71,210	6.5
Auxiliary revenues	1,527,919		1,812,682		(284,763)	(15.7)
Miscellaneous	370,577		311,600		58,977	18.9
Total Operating Revenues	11,909,567		13,852,968		(1,943,401)	(14.0)
Operating Expenses						
Instruction	12,414,385		13,090,452		(676,067)	(5.2)
Instructional resources	473,142		392,443		80,699	20.6
Student services	1,923,312		2,210,720		(287,408)	(13.0)
General Institutional	3,347,753		3,605,420		(257,667)	(7.1)
Physical Plant	2,076,785		2,160,067		(83,282)	(3.9)
Auxiliary enterprise services	1,474,886		1,691,010		(216,124)	(12.8)
Depreciation	2,184,210		2,002,102		182,108	9.1
Student aid	6,701,796		7,102,970		(401,174)	(5.6)
Total operating expenses	30,596,269		32,255,184		(1,658,915)	(5.1)
					Increase	or
					(Decrea	se)
	2012		2011		\$	%
Non-operating revenues (expenses)						
Property taxes	15,585,372		15,803,622		(218,250)	(1.4)
Federal financial aid and Other Grants	6,716,610		7,166,187		(449,577)	(6.3)
Investment income	26,696		72,228		(45,532)	(63.0)
Interest expense	(1,232,475)		(1,696,066)		463,591	(27.3)
Total non-operating revenues	21,096,203		21,345,971		(249,768)	(1.2)
Increase/(decrease) in Net Assets	2,409,501		2,943,755	\$	(534,254)	
Net assets - beginning of year	15,718,476		12,774,721			
Net assets - end of year	18,127,977	•	15,718,476			

Some of the most noteworthy results of operations for the current year are reflected below:

- Operating revenues are the charges for services offered by the College. During 2012, the College generated approximately \$11.9 million of operating revenue for the offering of services.
 Significant items and revenue sources are as follows:
 - ✓ Tuition and fee income up slightly in fiscal 2011-12 due to an increase in tuition rates of approximately 4.5% despite a decrease of students on a full-time equivalency basis. Total revenue from program, material, and other student fees exceeded \$5.1 million.
 - ✓ Nearly \$3.7 million in operating revenue from state and federal grants was earned by the College during the year. This figure is indicative of the continued efforts of the College to seek out new sources of revenue.
 - ✓ Contract revenues were approximately \$1.2 million for the year and represent revenue from instructional and technical assistance contracts with business and industry, local school districts, UW-Platteville and the Department of Corrections.
 - ✓ Auxiliary enterprise revenues include revenues generated by the bookstore, parts store, child care center, salon services, and other similar activities of the College. Revenues of over \$1.5 million were generated by these activities this year.
 - ✓ The graph below depicts the College's operating revenues by source.



Operating expenses are costs related to the program offerings of the College. During 2012, operating expenses totaled more than \$30.5 million. The majority of the College's expenses, about 60%, are for personnel related costs. Current expense accounts for an additional 23%, while auxiliary services and other expenses account for the remaining 17% of total operating expenses. The graph below categorizes operating expenses by function.



- Non-operating revenues and expenses are items not directly related to providing instruction. Net non-operating revenues for the year ended June 30, 2012 were approximately \$21.1 million. The most significant components of net non-operating revenues include the following:
 - ✓ Property taxes levied by the College for the year were approximately \$15.6 million.
 - ✓ Federal financial aid passed through to students was approximately \$6.8 million.
- Net assets for 2012 increased by \$2,409,501 as a result of the above activity.

Statement of Net Assets

The Statement of Net Assets includes all assets (items that the College owns and amounts owed to the College by others) and liabilities (what the College owes to others and what has been collected from others before we have provided the services). This statement is prepared under the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided, and expenses and liabilities are recognized when others provide the service to us – regardless of when cash is exchanged.

Below are highlights of the components of the Statement of Net Assets:

				Increase or		
				(Decrea	se)	
2012	_	2011		\$	%	
•						
\$ 7,289,357	\$	9,537,571	\$	(2,248,214)	(23.6)	
43,996,035		41,344,588		2,651,447	6.4	
8,004,418	_	8,243,276		(238,858)	(2.9)	
59,289,810		59,125,435	-	164,375	0.3	
7,073,382		7,407,490		(334,108)	(4.5)	
34,088,451	_	35,999,469	_	(1,911,018)	(5.3)	
41,161,833	-	43,406,959	-	(2,245,126)	(5.2)	
11,935,753		10,644,684		1,291,069	12.1	
1,278,318		1,326,189		(47,871)	(3.6)	
14,998		14,998		0		
4,898,908		3,732,605		1,166,303	31.2	
18,127,977	_	15,718,476	-	2,409,501	15.3	
\$	\$ 7,289,357 43,996,035 8,004,418 59,289,810 7,073,382 34,088,451 41,161,833 11,935,753 1,278,318 14,998 4,898,908	\$ 7,289,357 \$ 43,996,035 8,004,418 59,289,810 7,073,382 34,088,451 41,161,833 11,935,753 1,278,318 14,998 4,898,908	\$ 7,289,357 \$ 9,537,571 43,996,035 41,344,588 8,004,418 8,243,276 59,289,810 59,125,435 7,073,382 7,407,490 34,088,451 35,999,469 41,161,833 43,406,959 11,935,753 10,644,684 1,278,318 1,326,189 14,998 14,998 4,898,908 3,732,605	\$ 7,289,357 \$ 9,537,571 \$ 43,996,035 41,344,588 8,004,418 8,243,276 59,289,810 59,125,435 7,073,382 7,407,490 34,088,451 35,999,469 41,161,833 43,406,959 11,935,753 10,644,684 1,278,318 1,326,189 14,998 14,998 4,898,908 3,732,605	2012 2011 \$ \$ 7,289,357 \$ 9,537,571 \$ (2,248,214) 43,996,035 41,344,588 2,651,447 8,004,418 8,243,276 (238,858) 59,289,810 59,125,435 164,375 7,073,382 7,407,490 (334,108) 34,088,451 35,999,469 (1,911,018) 41,161,833 43,406,959 (2,245,126) 11,935,753 10,644,684 1,291,069 1,278,318 1,326,189 (47,871) 14,998 14,998 0 4,898,908 3,732,605 1,166,303	

A more detailed analysis would reveal the following facts:

- As shown above, the largest component of the College's assets is capital assets. Total cost of capital assets less accumulated depreciation at June 30, 2012 resulted in a net capital asset of \$44.0 million.
- The major component of the other assets category includes property taxes receivable of over \$5.7 million.
- Current liabilities include accounts payable, various types of accruals, and the portion of long-term debt due within the next fiscal year. At year end, the current portion of the College's long-term debt was \$3.5 million.
- Long-term liabilities of \$34.1 million represent the portion of long-term debt and post-retirement benefits due after fiscal year 2011-12.

Capital Asset and Debt Administration

The College's investment in capital assets as of June 30, 2012 amounts to \$43,996,035 (net of accumulated depreciation). This investment in capital assets includes land and land improvements, buildings and improvements, and moveable equipment. Additional information on the College's capital assets can be found in Note 3 on pages 22 & 23.

At the end of the current fiscal year, the College had total general obligation debt outstanding of \$33,005,000. The College maintained its debt rating at Moody's "Aa2" rating on its current and outstanding long-term debt. Debt service requirements are current and secured by the taxing authority to levy for principal and interest expense. All general obligation debt for equipment is repaid in five years, while debt related to building and major remodeling is repaid in 10-20 years. The current debt adequately replaces and expands the equipment and facility needs of the College. Additional information on the College's long-term debt can be found in Note 4 on pages 23-26.

Financial Position

Moody's "Aa2" rating reflects the district's:

- Comparatively modestly-sized tax base in southwestern Wisconsin
- Stable financial operations characterized by strong reserve levels supported by alternate liquidity outside the general fund; and
- Average debt burden with below average principal amortization.

"...the district's healthy financial operations are expected to remain stable due to conservative financial management that has resulted in strong reserve levels and alternate liquidity available to the district."

Economic Factors

The current state's economy coupled with the state's continuing budget challenges causes considerable concern for future funding levels. Southwest Tech's strengths in countering an economic turndown are summarized in the following statements:

- The College has had exceptional growth in FTE's of approximately 22.3% percent since 2005-06 (5 years ago).
- ➤ The College has articulation agreements with other institutions of higher learning that provide options for students to fulfill program requirements locally and finish with minimal time elsewhere.
- ➤ Unique programs such as Golf Course Management, Midwifery and online programs/courses draw students from outside of the district and state.
- ➤ Southwest Tech is 1 of 2 colleges in the state technical college system that provide student housing on campus. This benefits students that decide not to commute or reside further than reasonable daily travel distances.
- > The level of our fund balances affords us time and flexibility to adjust to changing conditions.
- > Capital financing through debt service allows us to keep pace with current technology.
- A higher than average percentage of revenue is gained through grant opportunities.

Southwest Wisconsin Technical College faces challenges among which are:

- ➤ Historically below the state average in equalized valuation growth.
- ➤ Declining K-12 population equating to a smaller future customer base from high school graduates.
- Cost of budget growth likely would need to be covered by tax revenue.
- > Cost of operations continues to increase (wages, benefits, insurance, utilities, etc.).
- Percentage of revenue from state aid likely to continue to decrease.

These challenges make the execution of the budget a continuous work in progress as adjustments need to occur when revenue sources change. The College has effectively survived previous difficult times and is a stronger institution as a result of it. The current financial position of the College allows us the flexibility to adjust to change and maintain this positive status in the future.

INDEPENDENT AUDITOR'S REPORT

Board of Directors Southwest Wisconsin Technical College District Fennimore, Wisconsin

We have audited the financial statements of Southwest Wisconsin Technical College District as of and for the years ended June 30, 2012 and 2011 as identified in the table of contents. These financial statements are the responsibility of the District's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southwest Wisconsin Technical College District as of June 30, 2012 and 2011, and the results of its operations and cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 12, 2012 on our consideration of Southwest Wisconsin Technical College District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and important for assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 1 through 7 and 35 through 45 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Southwest Wisconsin Technical College District's basic financial statements. The introductory section, combining and individual nonmajor fund financial statements, and statistical tables are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments and Non-Profit Organizations, Southwest Wisconsin Technical College District and the State Single Audit Guidelines and is also not a required part of the basic financial statements of the Southwest Wisconsin Technical College District. The combining and individual nonmajor fund financial statements and the schedule of expenditures of federal awards have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole. The introductory section and statistical tables have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on them.

La Crosse, Wisconsin December 12, 2012

Engelson and hisocutar, Ita!

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT STATEMENTS OF NET ASSETS JUNE 30, 2012 and 2011

Assets	 2012	2011		
Current assets				
Cash and cash equivalents	\$ 7,289,357	\$	4,437,731	
Taxes receivable	5,706,696		5,844,086	
Accounts receivable	779,855		614,796	
Student accounts receivable	428,539		764,048	
Interest receivable	-		-	
Due from other governments	110,858		27,705	
Inventory and prepaid expenses	 978,470		992,642	
Total current assets	 15,293,775		12,681,008	
Capital assets				
Cost of capital assets	64,480,942		59,757,387	
Less: Accumulated depreciation	(20,484,907)		(18,412,800)	
	43,996,035		41,344,587	
Other Non-current assets				
Certificates of Deposit	-		-	
Restricted cash and cash equivalents	 		5,099,840	
Total Assets	\$ 59,289,810	\$	59,125,435	
Liabilities				
Current liabilities				
Accounts payable	\$ 1,273,521	\$	1,557,252	
Accrued salaries and related items	768,259		555,727	
Accrued vacation	380,037		407,614	
Deferred revenue	449,784		1,010,411	
Accrued self-insurance	600,000		400,000	
Accrued interest	76,797		68,693	
Current portion of long-term obligations	 3,524,984		3,407,793	
Total current liabilities	 7,073,382		7,407,490	
Long-Term Obligations				
Accrued retiree health insurance premiums	4,028,451		4,994,469	
General obligation notes payable and capital lease	 30,060,000		31,005,000	
Total long-term obligations	 34,088,451		35,999,469	
Total Liabilities	 41,161,833		43,406,959	
Net Assets				
Invested in capital assets, net of related debt	11,935,753		10,644,684	
Restricted for:				
Debt service	1,278,318		1,326,189	
Student financial assistance	14,998		14,998	
Unrestricted	 4,898,908		3,732,605	
Total Net Assets	\$ 18,127,977	\$	15,718,476	

See accompanying notes to financial statements

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2012 and 2011

	 2012	2011		
Operating revenues	 _			
Student program fees, net of scholarship allowances of \$27,158	\$ 4,242,127	\$	3,984,828	
Student material fees, net of scholarship allowances of \$2,266	355,921		332,487	
Other student fees, net of scholarship allowances of \$4,326	549,053		634,693	
Federal grants	631,472		1,270,870	
State grants	3,059,409		4,403,929	
Business and industry contract revenue	1,128,746		1,008,089	
School District contract revenue	44,343		93,790	
Auxiliary enterprise revenues	1,527,919		1,812,682	
Miscellaneous	 370,577		311,600	
Total operating revenues	11,909,567		13,852,968	
Operating expenses				
Instructional	12,414,385		13,090,452	
Instructional resources	473,142		392,443	
Student services	1,923,312		2,210,720	
General institutional	3,347,753		3,605,420	
Physical Plant	2,076,785		2,160,067	
Auxiliary enterprise services	1,474,886		1,691,010	
Depreciation	2,184,210		2,002,102	
Student aid	6,701,796		7,102,970	
Total operating expenses	 30,596,269		32,255,184	
Operating loss	(18,686,702)		(18,402,216)	
Non-operating revenues (expenses)				
Property taxes	15,585,372		15,803,622	
Federal financial aid	6,340,133		6,672,243	
State appropriations	376,477		493,944	
Investment income earned	26,696		72,228	
Interest expense	 (1,232,475)		(1,696,066)	
Total non-operating revenues	 21,096,203		21,345,971	
Increase (decrease) in net assets	2,409,501		2,943,755	
Net assets - beginning of the year	15,718,476		12,774,721	
Net assets - end of year	\$ 18,127,977	\$	15,718,476	

See accompanying notes to financial statements

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2011 and 2012

		2012		2011
Cash flows from operating activities	<u> </u>		•	
Tuition and fees received	\$	5,482,610	\$	5,142,647
Federal and state grants received		3,607,728		5,825,268
Business, industry and school contract revenues received		1,173,089		1,101,879
Payments to employees		(17,930,690)		(18,157,612)
Payments to suppliers		(11,899,077)		(13,447,693)
Auxiliary enterprise revenues received		1,527,919		1,812,682
Other receipts		362,272		311,599
Net cash used in operating activities		(17,676,149)		(17,411,230)
Cash flows from noncapital financing activities				
Local property taxes received		15,722,762		15,998,758
Federal and state appropriations received		6,716,610		7,166,187
Net cash provided by noncapital financing activities		22,439,372		23,164,945
Cash flows from capital and related financing activities				
Net purchases of capital assets		(4,835,657)		(5,144,508)
Proceeds from issuance of capital debt		2,500,000		2,000,000
Principal paid on capital debt		(3,470,000)		(3,305,000)
Interest paid on capital debt		(1,232,475)		(1,696,066)
Net cash used in capital and related financing activities		(7,038,132)	•	(8,145,574)
Cash flows from investing activities				
Certificates of Deposit redeemed/(purchased)		-		3,000,000
Investment income received		26,696		72,228
Net cash provided by/(used in) investing activities		26,696		3,072,228
Net increase (decrease) in cash and cash equivalents		(2,248,214)		680,370
Cash and cash equivalents at beginning of year		9,537,571		8,857,201
Cash and cash equivalents at end of year	\$	7,289,357	\$	9,537,571
Reconciliation of cash and cash equivalents per statement of cash flows to the balance sheet.				
Current cash and cash equivalents	\$	7,289,357	\$	4,437,731
Restricted cash		- -		5,099,840
	\$	7,289,357	\$	9,537,571

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT STATEMENT OF CASH FLOWS-CONTINUED FOR THE YEARS ENDED JUNE 30, 2011 and 2012

	2012	2011		
Reconciliation of operating loss to net cash used in operating				
activities				
Operating loss	\$ (18,686,702)	\$	(18,402,217)	
Adjustments to reconcile operating loss to net cash used in				
operating activities				
Depreciation	2,184,210		2,002,102	
Changes in assets and liabilities:				
Accounts receivable	(165,059)		397,096	
Student accounts receivable	335,509		190,639	
Interest receivable	-		47,436	
Accrued interest	8,104		(31,104)	
Federal and state aid receivable	(83,153)		150,469	
Inventories	(117,942)		(143,674)	
Prepaid items	132,114		(175,551)	
Accounts payable	(283,731)		(1,319,680)	
Accrued payroll	212,532		(14,390)	
Accrued vacation	(27,577)		(37,965)	
Deferred program and material fees	(560,627)		(149,687)	
Accrued self-insurance	200,000			
Accrued retiree health insurance	 (823,827)		75,295	
Net cash used in operating activities	\$ (17,676,149)	\$	(17,411,231)	

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the District's significant accounting policies consistently applied in the presentation of the accompanying financial statements follows.

A. Reporting Entity

Southwest Wisconsin Technical College District ("District") operates a post secondary education school.

The reporting entity for the District is based upon criteria set forth by the Governmental Accounting Standards Board. All functions of the District for which it exercises oversight responsibility are included. The oversight responsibility includes but is not limited to, financial interdependency between the District and the governmental entity; control by the District over selection of the entity's governing authority or designation of management; the ability of the District to significantly influence operations of the entity; and whether the District is responsible for the accountability for fiscal matters.

The District is affiliated with SWTC Foundation, Inc. (Foundation), a not-for-profit corporation whose purpose is to solicit, hold, manage, invest and expend endowment funds and other gifts, grants, and bequests exclusively for the maintenance and benefit of the District. The Foundation is managed by an independent board of directors. SWTC provides office space, certain equipment and furnishings, most related utility services and some insurance coverage to the Foundation without charge. The financial resources of the Foundation are not significant to the District as a whole and accordingly, financial information related to the Foundation is not included in these financial statements.

The governing body of the District is the District Board. The District Board powers are established under the provisions of Chapter 38 of the Wisconsin Statues and include:

- Authority to borrow money and levy taxes;
- Budgetary authority; and
- Authority over other fiscal and general management of the District which includes, but is not limited
 to, the authority to execute contracts, to exercise control over facilities and properties, to determine
 the outcome or disposition of matters affecting the recipients of the services being provided, and to
 approve the hiring or retention of key management personnel who implement Board policy and
 directives.

The accounting policies of the District conform to accounting principles generally accepted in the United States of America (US GAAP) as applicable to public colleges and universities as well as those prescribed by the Wisconsin Technical College System Board (WTCSB). The District reports are based on all applicable Government Accounting Standards Board (GASB) pronouncements as well as applicable Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board Opinions, and Accounting Research Bulletins of the Committee on Accounting Procedures issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements. When applicable, certain prior year amounts have been reclassified to conform to current year presentation. The following is a summary of the more significant policies.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

B. Basis of Accounting and Financial Statement Presentation

For financial reporting purposes, the District is considered a special –purpose government engaged only in business-type activities. Accordingly, the financial statements of the District have been prepared using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred, regardless of the timing of the related cash flows. Property taxes are recognized as revenues in the years for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. All significant inter-district transactions have been eliminated.

C. Use of Estimates

In preparing basic financial statements in conformity with US GAAP, the District is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

D. Cash and Cash Equivalents

Cash includes amounts in petty cash, demand deposits and other short-term interest bearing deposits.

For purposes of the statements of cash flows, cash on hand, demand deposits with financial institutions, investments in the Local Government Investment Pool, and other short-term investments with maturity dates of less than ninety days from when purchased are considered cash equivalents.

E. Investments

Investments are stated at cost or amortized cost which approximates fair value.

F. Inventories

Inventories of books and supplies reflected in the proprietary fund types are stated at the lower of cost or market; cost is determined using the first-in, first-out method. Instructional and administrative inventories are expensed as incurred.

G. Capital Assets

Capital fixed assets are valued at historical cost or estimated historical cost if actual historical cost is not available. Donated fixed assets are valued at their estimated fair value at the time of receipt.

The costs of maintenance and repairs are charged to operations as incurred. Equipment assets having a cost of \$500 or more per unit and building or remodeling projects of \$15,000 or more are capitalized. Depreciation on buildings and equipment is provided in amounts sufficient to relate the cost of depreciable assets to operations on the straight -line basis over the estimated service lives, which range from four to ten years for equipment and are fifty years for buildings and remodeling.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

H. Property Tax and Taxes Receivable

The District Board, under Section 38.16 of the Wisconsin Statutes, may levy a tax not to exceed 1.5 mills on the full value of taxable property within the area served by the District for the purposes of making capital improvements, acquiring equipment and operating and maintaining schools. The mill rate limitation is not applicable to taxes levied for the purposes of paying principal and interest on general obligation debt issued by the District.

The District levied the operational tax levy at 1.5000 mills for 2011-2012 and a debt service mill rate of .62766.

I. Property Tax and Taxes Receivable, continued

The District communicates its property tax levy to city, village and town treasurers or clerks in October of the fiscal year for which the taxes are levied. The following dates are pertinent to the District's tax calendar:

Levy date Month of October
Tax bills are mailed Month of December

Payments

Taxes paid in one installment January 31

Taxes paid in two installments:

First installment due January 31 Second installment due July 31

Historically, the District has received the majority of its property tax levy from municipalities in the fiscal year for which the taxes were levied. However, in most fiscal years, a portion of such revenues has been receivable at year-end because the second installment of real estate taxes and delinquent taxes is not required to be collected by the county treasurer until the month of August following the District's year-end.

The District recognizes its property taxes as revenue in the fiscal year for which taxes are levied.

J. Compensated Absences

The District accounts for compensated absences in accordance with the provisions of Statements of the Governmental Accounting Standards Board. The following is a summary of the District's accounting for significant compensated absences:

Vacation – Liabilities for vacation pay are recorded when incurred.

Sick leave – Liabilities for sick leave pay are recorded when incurred.

K. Fees and Tuition

Fees and tuition are recorded as revenue in the period in which the related activity or instruction takes place. Revenues for the summer semester are prorated on the basis of student class days occurring before and after June 30. The District's student fee arrangements receivable and program and material fees receivable are stated at amounts due from student's, net of an allowance for doubtful accounts. Amounts outstanding longer than the agreed upon payment terms are considered past due. The District determines its allowance for

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

doubtful accounts by considering a number of factors including length of time amounts are past due, the District's previous loss history and the student's ability to pay his or her obligation. The District writes off receivables when they become uncollectible, and payments subsequently collected on such receivables are credited to the allowance for doubtful accounts.

L. <u>Deferred Revenues</u>

Deferred revenues include amounts received for tuition and fees and certain auxiliary activities prior to the end of the fiscal year but related to the subsequent accounting period. Deferred revenues also include amounts received from grant and contract sponsors that have not yet been earned.

M. Medical/Health/Self-Insurance Fund

The District has established an internal service fund to account for its medical self-insurance program. The purpose of this fund is to pay medical insurance claims of District employees and their covered dependents and to minimize the total costs of annual insurance to the District. The private insurance carrier determines the premium payments to be made by the District. Annual claims are paid from reserves and individual claims in excess of \$100,000 are paid under a reinsurance policy. Estimated claims incurred but not reported of \$600,000 have been recorded as of June 30, 2012.

N. State and Federal Revenues

The District receives funding from various federal and state contracts and grants. Some of these revenues are earned over fiscal periods different than that of the District and are subject to the Federal Single Audit Act and state single audit guidelines.

O. Scholarship Allowances and Student Aid

Financial aid to students is reported in the financial statements under the following method: All aid is reflected in the basic financial statements as operating expenses or scholarship allowances, which reduce revenues. The District receives and disburses cash and, as a result, must record all federal and state loan funds as federal and state grants, and the crediting of the funds to the student's account as student aid expense. The amount reported as operating expenses represents the portion of aid that was provided to the student in the form of cash. Scholarship allowances represent the portion of aid provided to the student in the form of reduced tuition.

P. Net Assets

In the government-wide financial statements, equity is classified as net assets and displayed in three components:

Invested in capital assets, net of related debt - This represents the net value of capital assets (land, buildings and equipment) less the debt incurred to acquire or construct the assets plus the borrowed resources not yet expended, but restricted for capital purchases.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Restricted net assets - Restricted net assets include resources in which the District is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties.

- Restricted net assets for debt service can only be used to repay debt service costs (principal and interest) as they are levied for that specific purpose.
- Restricted net assets for student financial assistance can only be used for student financial assistance activities.

Unrestricted net assets - Unrestricted net assets represent resources derived from student tuition and fees, state appropriations and sales and services provided by educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the District and may be used at the discretion of the governing board to meet current expenses for any purpose. These resources also include auxiliary enterprises, which are substantially self-supporting activities that provide for students, faculty and staff.

Q. Federal Financial Assistance Programs

The District participates in federally funded Pell Grants, SEOG Grants, Federal Work-Study and Federal Family Educational Loans programs. Federal programs are audited in accordance with the Single Audit Act Amendments of 1996, the U.S. Office of Management and Budget Revised Circular A -133 Audit of States, Local Governments and Non-Profit Organizations and the Compliance Supplement.

R. Classification of Revenue and Expenses

The District has classified its revenue and expenses as either operating or nonoperating according to the following criteria:

Operating revenue/expenses - Operating revenues and expenses include activities that have the characteristics of exchange transactions to provide goods or services related to the college's principal ongoing operations. Operating revenues include (1) student tuition and fees, net of scholarship allowances and estimated uncollectible amounts, (2) sales and services of auxiliary enterprises, and (3) most federal, state and local grants and contracts that are essentially the same as contracts for services that finance programs of the college. Operating expenses include the cost of providing educational services, administration expenses and depreciation on capital assets.

Nonoperating revenues/expenses - Nonoperating revenues and expenses include activities that have the characteristics of nonexchange transactions. Nonoperating revenues include (1) gifts and contributions, and other revenue sources that are defined as nonoperating revenues by GASB Statement No. 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting*, and GASB Statement No. 34, such as state appropriations, the local property tax levy and investment income, and (2) any grants and contracts that are not classified as operating revenue or restricted by the grantor to be used exclusively for capital programs. Nonoperating expenses include interest on long-term obligations.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

S. Sales Taxes

The District reports revenue net of tax amounts collected from customers. Sales tax is collected on retail sales and remitted to government authorities.

T. Financial Instruments

The carrying values of cash, receivables, payables and accrued liabilities approximate fair value due to the short maturities of those instruments. The carrying value of long term debt approximates fair value because the rates approximate the District's incremental borrowing rates.

U. Reclassifications

Certain reclassifications have been made to the prior year financial statements in order for them to be in conformity with the current year presentation.

NOTE 2 – CASH, CASH EQUIVALENTS AND INVESTMENTS

A. Deposits

The District's cash and cash equivalents consist of the following amounts at June 30:

	2012			2011
Cash and deposits:				
Cash on hand	\$	1,601	\$	1,075
Deposit accounts		6,130,248		8,380,561
Total cash deposits		6,131,849		8,381,636

Custodial Credit Risk – Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, the District would not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The District's carrying values for bank deposits were \$6,130,248 and \$8,380,561 at June 30, 2012 and 2011, respectively. The bank balances were \$6,251,506 and \$8,886,938, respectively. Of the bank balance, \$250,000 was covered by federal depository insurance, and \$5,601,506 was secured by pledged securities. Additional protection provided in case of losses caused by failure of public depositories is provided by the State Deposit Guarantee Fund. The Fund provides additional coverage in each financial institution and the State of Wisconsin Local Government Investment Pool of \$400,000 above any applicable insurance coverage provided by FDIC. However, due to the relatively small size of the Guarantee Fund in relationship to the total deposits covered and other legal implications, recovery of material principal losses may be significant to individual organizations.

NOTE 2 – CASH, CASH EQUIVALENTS AND INVESTMENTS, CONTINUED

B. Investments

The Local Government Investment Pool (LGIP) is part of the State Investment Board (SIF), and is managed by the State of Wisconsin Investment Board. The SIF is not registered with the Securities and Exchange Commission, but operates under the statutory authority of Wisconsin Chapter 25. The SIF reports the fair value of its underlying assets annually. Participants in the LGIP have the right to withdraw their funds in total on one day's notice. At June 30, 2012, the fair value of the District's share of the LGIP's assets was substantially equal to the amount reported below.

The District's investments consist of the following amounts:

June 30, 2012

		Investment N	Maturities (in Years)
Investment Type	Fair Value	Less than 1	1-3
Wisconsin Local Government Investment Pool	\$ 1,157,508	\$ 1,157,508	\$ -
June 30, 2011			
		Investment N	Maturities (in Years)
Investment Type	Fair Value	Less than 1	1-3
Wisconsin Local Government Investment Pool	\$ 1,155,934	\$ 1,133,971	\$ 21,963

Investments in the LGIP are covered by a surety bond issued by Financial Security Assurance, Inc. The bond insures against loss arising from principal defaults on substantially all types of securities acquired by the Pool except U.S. Government and agency securities. The bond provides unlimited coverage on principal losses, reduced by any FDIC, State of Wisconsin Guarantee Fund insurance and income on the investments during the calendar quarter a loss occurs.

Custodial Credit Risk – For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty (e.g. broker-dealer) to the transaction, the District will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The District's investment policy minimizes credit risk by limiting investments to the safest type of securities and diversifying the investment portfolio. In addition, individual securities may not exceed 5% of the market value of the portfolio at the time of purchase with the exception of U.S. Government issues fully guaranteed as to both principal and interest by the U.S. government of agencies thereof, shares of open-end investment companies, the Wisconsin Investment Pool, or the Wisconsin Investment Series Cooperative. The Wisconsin Investment Pool, Wisconsin Investment Cooperative, and Government Money Market Fund do not carry a credit quality rating.

NOTE 2 – CASH, CASH EQUIVALENTS AND INVESTMENTS, CONTINUED

The District is authorized by Wisconsin Statute 66.04(2) to invest in the following instruments:

- Time deposits in any bank, trust company or savings and loan association that is authorized to transact business in this state, if the time deposit maturity is not more than three years.
- Bonds or securities of any Wisconsin county, city, drainage district, technical college district, village, town, or school district.
- Bonds or securities issued or guaranteed by the federal government.
- That state's local government pooled investment fund.
- Any security maturing in seven years or less with either the highest or second highest rating category of a nationally recognized rating agency.
- Securities of open-end management investment companies or investment trusts, if the portfolio is limited to obligations of the U.S. Treasury and U.S. Agencies.
- Repurchase agreements with public depositories, if the agreement is secured by federal bonds or securities.
- Bonds issued by a local exposition district.
- Bonds issued by a local professional baseball park district.
- Bonds issued by the University of Wisconsin Hospitals and Clinics Authority.
- Bonds issued by a local football stadium district.
- Bonds issued by a local arts district.
- Bonds issued by the Wisconsin Aerospace Authority.

Interest Rate Risk. As a means of limiting its exposure to fair value losses arising from rising interest rates, the District's investment policy limits the maturity of any security to no more than five years from the date of purchase or in accordance with state and local statues and ordinances. In addition, the policy indicates that the investment portfolio should be structured so that securities mature to meet cash requirements for ongoing operations, thereby avoiding the need to sell securities on the open market prior to maturity. The policy sets a maximum duration range of two years with a target duration of one year.

NOTE 3 – CAPITAL ASSETS

Capital asset activity was as follows for the year ended June 30, 2012:

2012	Balance 7/1/2011	Additions	Deletions		Balance 6/30/2012
Land	\$ 813,445	Additions	Detetions	\$	813,445
Land improvements	\$ 622,360	297,408		4	919,768
Buildings & improvements	\$ 38,886,970	3,496,579	148,986		42,234,563
Equipment	\$ 19,434,612	1,193,186	114,632		20,513,166
Total cost of capital assets	59,757,387	4,987,173	263,618		64,480,942
Less accumulated depreciation for:					
Land improvements	364,875	33,170			398,045
Buildings & improvements	5,290,449	892,579	1,490		6,181,538
Equipment	 12,757,475	1,258,461	110,612		13,905,324
Total accumulated depreciation	18,412,799	2,184,210	112,102		20,484,907
Net capital assets	41,344,588				43,996,035
Less:					
General obligation debt	(33,975,000)				(33,005,000)
Plus:					
Capital project funds					
borrowed but not spent	3,275,096				944,718
Total invested in capital assets,					
net of related debt	\$ 10,644,684			\$	11,935,753

NOTE 3 – CAPITAL ASSETS, CONTINUED

Capital asset activity was as follows for the year ended June 30, 2011:

2011	Balance 7/1/2010	Additions	Deletions		Balance 6/30/2011
Land	\$ 813,445	Additions	Defetions	\$	813,445
Land improvements	\$ 593,930	28,430		Ψ	622,360
Buildings & improvements	\$ 35,279,068	3,607,902			38,886,970
Equipment Equipment	\$ 17,926,436	1,689,107	180,931		19,434,612
		_			
Total cost of capital assets	54,612,879	5,325,439	180,931		59,757,387
Less accumulated depreciation for:					
Land improvements	339,299	25,576			364,875
Buildings & improvements	4,513,293	777,156			5,290,449
Equipment	 11,718,760	1,199,369	160,654		12,757,475
Total accumulated depreciation	16,571,352	2,002,102	160,654		18,412,800
Net capital assets	38,041,527				41,344,587
Less:					
General obligation debt	(35,280,000)				(33,975,000)
Plus:					
Capital project funds					
borrowed but not spent	6,167,811				3,275,096
Total invested in capital assets,					
net of related debt	\$ 8,929,338			\$	10,644,683

NOTE 4 - GENERAL OBLIGATION DEBT

Long-term liabilities of the District consist of general obligation notes payable and retiree health insurance premiums.

The changes in long-term liabilities at June 30, 2012 and 2011 are as follows:

	Balance 7/1/2011	Additions	Payments	Balance 6/30/2012	Due Within One Year	
Notes payable Retired employee health insurance OPEB - employee health insurance	\$ 33,975,000 \$ 4,092,817 1,339,445	\$ 2,500,000 81,769 919,052	\$ 3,470,000 1,158,284 666,364	\$ 33,005,000 \$ 3,016,302 1,592,133	\$ 2,945,000 579,984	
Totals	\$ 39,407,262	\$ 3,500,821	\$ 5,294,648	\$ 37,613,435	\$ 3,524,984	

NOTE 4 - GENERAL OBLIGATION DEB	Т,	CONTINUED
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	Balance 7/1/2010	Additions	Payments	Balance 6/30/2011	Due Within One Year
Notes payable Retired employee health insurance OPEB - employee health insurance	\$ 35,280,000 4,269,616 1,087,351	\$ 2,000,000 378,743 913,501	\$ 3,305,000 555,542 661,407	\$ 33,975,000 4,092,817 1,339,445	\$ 2,970,000 437,793
Totals	\$ 40,636,967	\$ 3,292,244	\$ 4,521,949	\$ 39,407,262	\$ 3,407,793

The District pledges full faith, credit and resources of the District to pay all outstanding general obligation bonds. The District levies taxes annually to pay the amount of principal and interest due for the debt.

General obligation debt at June 30, 2012 consists of the following:

contrar conguitor acce accente to, 2012 c				Federal	
	Year	Principal	Interest	Subsidy	Total
August 1, 2013, plus semi-annual					
interest at 2.0 - 3.0% due 6/1	2012-13	100,000	3,000		103,000
and 12/1.		100,000	3,000		103,000
\$2,000,000 general obligation promissory note issued to Robert W. Baird of Milwaukee, WI, October 15, 2008 to finance facility improvements, remodeling, and equipment purchases. through June 1, 2013, plus semi-annual					
interest at 3.25% - 3.75% due 6/1	2012-13	400,000	15,000		415,000
and 12/1.		400,000	15,000		415,000
	2012-13	295,000	306,694		601,694
	2013-14	310,000	292,681		602,681
	2014-15	325,000	277,956		602,956
	2015-16	340,000	262,519		602,519
	2016-17	355,000	246,369		601,369
	2017-18	370,000	229,506		599,506
	2018-19	390,000	211,931		601,931
	2019-20	405,000	196,331		601,331
\$8,000,000 general obligation school	2020-21	425,000	179,625		604,625
improvement bond issued to Sterne,	2021-22	445,000	161,563		606,563
Agee & Leach, Inc., Birmingham, AL,	2022-23	465,000	142,650		607,650
October 15, 2008 to finance new	2023-24	485,000	122,306		607,306
construction and remodeling. Annual	2024-25	510,000	100,481		610,481
principal payments of \$150,000 -	2025-26	535,000	77,531		612,531
\$585,0000 through June 1, 2028, plus	2026-27	555,000	53,456		608,456
semi-annual interest at 4.00% - 4.75%	2027-28	585,000	27,788		612,788
due 6/1 and 12/1.		6,795,000	2,889,388	-	9,684,388

NOTE 4 - GENERAL OBLIGATION DEBT, CONTINUED

	Year	Principal	Interest	Federal Subsidy	Total
\$2,000,000 general obligation promissory note issued to First Trust Portfolios, L.P. Lisle, IL, August 3, 2009 to finance facility improvements, Annual principal payments of \$400,000					
through June 1, 2013, plus semi-annual	2012-13	400,000	19,000		419,000
interest at 2.00% - 2.50% due 6/1	2013-14	400,000	10,000		410,000
and 12/1.		800,000	29,000		829,000
	2012-13	850,000	1,150,282	(402,599)	1,597,683
	2013-14	890,000	1,124,783	(393,674)	1,621,109
	2014-15	935,000	1,093,633	(382,771)	1,645,861
	2015-16	985,000	1,057,168	(370,009)	1,672,159
\$23,900,000 taxable general obligation	2016-17	1,040,000	1,012,843	(354,495)	1,698,348
school improvement bonds issued to	2017-18	1,100,000	963,443	(337,205)	1,726,238
Robert W. Baird, Milwaukee, WI,	2018-19	1,155,000	909,543	(318,340)	1,746,203
August 3, 2009 to finance new	2019-20	1,220,000	851,793	(298,127)	1,773,665
construction and remodeling. Annual	2020-21	1,285,000	788,353	(275,923)	1,797,429
principal payments of \$600,000 -	2021-22	1,335,000	720,248	(252,087)	1,803,161
\$1,745,000 through June 1, 2029, plus	2022-23	1,385,000	648,158	(226,855)	1,806,302
semi-annual interest at 1.65% - 6.125%	2023-24	1,440,000	571,983	(200,194)	1,811,789
due 6/1 and 12/1. The interest	2024-25	1,495,000	490,983	(171,844)	1,814,139
payments are reduced by a 35%	2025-26	1,555,000	403,151	(141,103)	1,817,048
federal subsidy through the Build	2026-27	1,615,000	308,296	(107,904)	1,815,393
America Bond program as authorized	2027-28	1,680,000	209,781	(73,423)	1,816,358
under the American Recovery and	2028-29	1,745,000	106,881	(37,408)	1,814,473
Reinvestment Act of 2009.		23,310,000	12,469,317	(4,343,961)	31,435,356

NOTE 4 - GENERAL OBLIGATION DEBT, CONTINUED

	Year	Principal	Interest	Federal Subsidy	Total
Promissory note (5 years) issued 8/3/10					
to M&I Marshall & Iisley Bank in the	2012-13	400,000	22,000		422,000
amount of \$2,000,000 to finance facility	2013-14	400,000	15,000		415,000
improvements, remodeling, and	2014-15	400,000	8,000		408,000
equipment purchases.		1,200,000	45,000	-	1,245,000
Prommissory note (5 years) issued 8/2/11					
to successful bidder in the amount of	2012-13	500,000	40,000		540,000
\$2,500,000 to finance construction,	2013-14	500,000	30,000		530,000
facility improvements, remodeling,	2014-15	500,000	20,000		520,000
and equipment purchases.	2015-16	500,000	10,000		510,000
		2,000,000	100,000	-	2,100,000
TOTALS		\$ 34,605,000	\$ 15,550,705	\$ (4,343,961)	\$45,811,744

Future debt service requirements as of June 30, 2012 are as follows:

Year Ending			Federal	
June 30,	Principal	Interest	Subsidy	Total
2012-13	2,945,000	1,555,976	(402,599)	4,098,377
2013-14	2,500,000	1,472,464	(393,674)	3,578,790
2014-15	2,160,000	1,399,589	(382,771)	3,176,817
2015-16	1,825,000	1,329,686	(370,009)	2,784,678
2016-17	1,395,000	1,259,211	(354,495)	2,299,716
2017-22	8,130,000	5,212,334	(1,481,682)	11,860,652
2022-27	10,040,000	2,918,995	(847,899)	12,111,096
2027-29	4,010,000	344,450	(110,832)	4,243,618
				-
TOTALS	\$ 33,005,000	\$15,492,705	\$ (4,343,961)	\$ 44,153,744

All general obligation debt is backed by the full faith and taxing power of the District.

Changes in general obligation debt outstanding for the year ended June 30, 2012 were as follows:

	Balance				Balance
	7/1/2011	Additions		Payments	6/30/2012
Promissory notes, bonds					
and capital lease	\$ 33,975,000	\$ 2,500,000	_	\$ 3,470,000	\$ 33,005,000

NOTE 4 - GENERAL OBLIGATION DEBT, CONTINUED

The Wisconsin State Statues Chapter 67.03(1) limits general obligation debt of the District to 5% of the equalized value of the taxable property located in the district, as last determined by the Wisconsin Department of Revenue. Chapter 67.03(9) limits bonded indebtedness of the district to 2% of the equalized valuation of the taxable property, including tax incremental districts. The legal debt limit and the margin of indebtedness as of June 30, 2012 is as follows:

Donda

	<u>Bonas</u>	<u>Aggregate</u>
Debt limit (2% for bonds; 5% for aggregate)	\$ 147,850,734	\$ 369,626,836
Debt outstanding at June 30, 2012, net of resources		
available to fund principal and interest payments	 22,846,643	32,541,643
Legal debt margin	\$ 125,004,091	\$ 337,085,193
Debt outstanding as a percent of legal debt limitation		9.65%
Debt outstanding as a perncent of equalized value		0.44%

NOTE 5 - EMPLOYEE RETIREMENT PLAN

All eligible employees of the District participate in the Wisconsin Retirement System ("System"), a cost-sharing multiple-employer public employee retirement system (PERS). All permanent employees expected to work over 600 hours a year (non-teachers) and 440 hours a year (teachers) are eligible to participate in the System. Covered employees in the general/teacher category are required by statute to contribute 5.0% of their salary (3.0% for Executives and Elected Officials, 5.1% for Protective Occupations with Social Security, and 3.4% for Protective Occupations without Social Security), to the Plan. Employers may make these contributions to the Plan on behalf of the employees. Employers are required to contribute an actuarially determined amount necessary to fund the remaining projected cost of future benefits. Due to the provisions in Act 10/32, all non-represented, non-contracted (unless agreed upon in a contract amendment) employees without a collective bargaining agreement must contribute 60% to their pension plan. This is deducted on a pre-tax basis.

The payroll for employees covered by the System for the year ended June 30, 2012 was \$11,347,671 and the employer's total payroll was \$12,524,280. The total required contributions for the year ended June 30, 2012 was \$1,328,367, which consisted of \$664,184 or 5.9% of covered payroll from the employer and \$664,184 or 5.9% of covered payroll paid by the District on behalf of the employees. Total contributions for the years ending June 30, 2012 and 2011 were \$1,397,187 and \$1,334,123 respectively, which were greater than the required contributions for the year.

Employees who retire at or after age 65 (62 for elected officials and 55 for protective occupation employees), are entitled to receive a retirement benefit. Employees may retire at age 55 (50 for protective occupation employees), and receive actuarially reduced benefits. Retirement benefits are calculated as 1.6% (2.0% for Executives, Elected Officials, and Protective Occupations without Social Security) of final average earnings for each year of creditable service. Final average earnings is the average of the employee's three highest years' earnings. Employees terminating covered employment before becoming eligible for a retirement benefit may withdraw their contributions and, by doing so, forfeit all rights to any subsequent benefit. For employees beginning participation after 1/1/90 and no longer actively employed on or after April 24, 1998, creditable service in each of five years is required for eligibility for a retirement annuity. Participants employed prior to 1990 and on or after April 24, 1998 are immediately vested. Effective July 1, 2011, all new employees under the WRS are subject to a five year vesting schedule.

NOTE 5 - EMPLOYEE RETIREMENT PLAN, CONTINUED

The System also provides death and disability benefits for employees. Eligibility for and the amount of all benefits is determined under Chapter 40 of the State Statutes. The System issues an annual financial report which may be obtained by writing to the Department of Employee Trust Funds, P.O. Box 7931, Madison, WI 53707-7931.

NOTE 6 - POST RETIREMENT BENEFITS

For employees hired prior to 7/01/2006, the District's employee fringe benefit program includes a provision which allows academic, administrative, and support staff to be carried with the group insurance plan or plans at their own expense after retirement or layoff. However, the Board will continue to pay health insurance premiums based on type of employee and years of service or number of accumulated hours of sick leave.

For employees, any academic staff, administrative staff, or support staff with less than thirteen years of service to the District that retire under the Wisconsin Retirement System or are laid off, one-half of their unused accumulated sick leave at full pay will be used to continue the payment of health insurance premiums at the time of retirement or lay off.

At time of separation, support staff with thirteen or more years of service to the District will have one years worth of health insurance premiums banked to pay future post separation premiums. Those with fifteen or more years of service to the District will have two years worth of health insurance premiums banked to pay future post separation premiums. Those with seventeen or more years of service will have three years worth of health insurance premiums banked to pay future separation premiums.

Academic and administrative staff with thirteen or more years of service to the District will have three years worth of health insurance premiums banked to pay future separation premiums. Those with fifteen or more years of service will have four years worth of health insurance premiums banked to pay future post separation premiums. Those with seventeen or more years of service will have five years worth of health insurance premiums banked to pay future post separation premiums.

These benefits are financed on a pay-as-you-go basis. In the current year, the District paid \$1,158,284 of health insurance for 63 former employees.

NOTE 7 – OTHER POST-EMPLOYMENT BENEFITS

In addition to providing pension benefits, the District is authorized by the Board of Trustees to provide medical and dental insurance for eligible retirees (and spouses) in accordance with employee contracts. Employees hired prior to 7/1/2006 of the District's regular employees may become eligible for these benefits if they retire from the District after accruing the required years of service.

Membership of the Plan at June 30, 2012, the date of the last actuarial valuation, was 170 active participants and 64 retired participants.

The District's annual other post-employment benefits (OPEB) cost (expense) is calculated based on the annual required contribution (ARC) of the employer, an amount actuarially determined in accordance with GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis,

NOTE 7 – OTHER POST-EMPLOYMENT BENEFITS, CONTINUED

is projected to cover normal cost each year and amortize any unfunded actuarial liabilities over a period not to exceed thirty years. The following table shows the components of the District's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the District's OPEB obligation:

	2012	2011
Annual required contribution	\$ 945,212	\$ 934,740
Interest on net OPEB	40,183	32,621
Adjustment to annual required contribution	(66,343)	(53,860)
Annual OPEB cost (expense)	 919,052	913,501
Contributions made	(664,184)	 (661,407)
Change in net OPEB obligation	254,868	 252,094
OPEB obligation - July 1, 2011	1,339,445	1,087,351
Adjustment from expected to actual contributions made	(2,180)	-
Adjusted July 1, 2011 balance	1,337,265	1,087,351
OPEB obligation - June 30, 2012	\$ 1,592,133	\$ 1,339,445

The District's annual OPEB cost, the percentage of the annual OPEB cost contributed to the plan, and the net OPEB obligation are as follows:

`			Percentage of			
Fiscal Year	Annual A		Annual OPEB	1	Net OPEB	
Ended	0	PEB Cost	Cost Contributed	(Obligation	
June 30, 2010	\$	728,962	33.89%	\$	1,094,067	
June 30, 2011	\$	913,501	72.40%	\$	1,339,445	
June 30, 2012	\$	919,052	72.27%	\$	1,592,133	

The funded status of the plan as of June 30, 2011, the most recent actuarial valuation date, was as follows:

Actuarial Accrued Liability (AAL) Actuarial value of plan assets	\$ 11,936,782
Unfunded Actuarial Accrued Liability (UAAL)	11,936,782
Funded Ratio (actuarial value of plan assets/AAL)	0%
Covered payroll (active plan members) Fiscal Year 2011-2012	\$ 11,347,671
UAAL as a percentage of covered payroll	105%

Actuarial valuation of an ongoing plan involves estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future, such as assumptions about future terminations, mortality, and healthcare cost trends. Actuarially determined amounts are subject to continual revision as actuarial results are compared with past experience and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the

NOTE 7 – OTHER POST-EMPLOYMENT BENEFITS, CONTINUED

financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Projection of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and the plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effect of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with a long-term perspective of the calculations.

Additional information as of the latest actuarial valuation follows:

, 2012
)

Actuarial cost method Projected Unit Credit

Amortization method Level
Remaining amortization period 28 years

Actuarial assumptions:

Investment rate of return 3.0% Healthcare cost trend rate (medical) 9.0%

5.0% (ultimate)

Healthcare cost trend rate (dental) 5.0%

5.0% (ultimate)

Projected salary increase 3%

NOTE 8 - COMMITMENTS AND CONTINGENCIES

The District has received federal and state grants for specific purposes that are subject to review and audit by the grantor agencies. Such audits could lead to request for reimbursements to the grantor agency for expenditures disallowed under terms of the grants. The amount, if any, of liability arising from these audits is not reasonably estimable and, accordingly, no provision is included in the accompanying basic financial statements.

The District entered into a 36 month lease beginning July 1, 2011, to rent a building for instructional purposes in Richland Center, WI. Minimum future lease payments for the two years subsequent to June 30, 2012 are as follows:

Year Ending June 30

20132014		\$ 27,540 28,401
	_	55,941

Rent expenses under all operating leases for the years ended June 30, 2012 and 2011 were \$26,680 and \$25,819, respectively.

NOTE 8 - COMMITMENTS AND CONTINGENCIES, CONTINUED

Outstanding commitments at June 30, 2012 consisted of the following:

Building projects:	
Nations Roofs	\$ 103,458
Golfeagels supply	99,905
DS Mechanical	76,344
Rock Church Constructions	23,193
Ruxab Associates	86,224
Other Encumbrances	269,436
Total	\$ 658,560

NOTE 9 - RELATED PARTY TRANSACTIONS

The District purchases building supplies from a company owned by a member of the Board of Directors for Southwest Wisconsin Technical College. The total amount paid to this company for the years ended June 30, 2012 and 2011 was \$37,001 and \$11,780, respectively.

NOTE 10 - LIMITATION ON DISTRICT REVENUES

Wisconsin statutes limit the amount of revenues the District may derive from property taxes to 1.5 mills. This limitation does not apply to revenues needed for the payment of any general obligation debt service (including refinanced debt).

NOTE 11 - RISK MANAGEMENT

In July 2004 all sixteen WTCS technical colleges created Districts Mutual Insurance Company (DMI). Districts Mutual Insurance Company is a fully-assessable mutual company authorized under Wisconsin Statute 611 to provide property, casualty, and liability insurance and risk management services to its members. The scope of insurance protection provided by DMI is broad, covering property at \$200,000,000 per occurrence; general liability, auto, and educators' legal liability at \$5,000,000 per occurrence; and workers' compensation at the statutorily required limits.

At this time settled claims have not approached the coverage limits as identified above. The District's exposure to its layer of insurance is limited to \$5,000 to \$100,000 per occurrence depending on the type of coverage. DMI purchases reinsurance for losses in excess of its retained layer of coverage.

DMI operations are governed by a six-member board of directors. Member colleges do not exercise any control over the activities of DMI beyond election of the board of directors at the annual meeting. The board has the authority to adopt its own budget, set policy matters, and control the financial affairs of the company.

Each member college was assessed an annual premium that included a capitalization component to establish reserves for the company. For the year ended June 30, 2012, the District paid a premium of \$176,339. Future premiums will be based on relevant rating exposure bases as well as the historical loss experience by members. DMI's ongoing operational expenses, other than loss adjustment expenses, are apportioned pro rata to each participant based on equity interest in the company.

NOTE 11 - RISK MANAGEMENT, CONTINUED

The audited DMI financial statements can be obtained through Districts Mutual Insurance Co., 212 W. Pinehurst Trail, Dakota Dunes, SD 57049.

In July 1997, WTCS technical colleges formed the WTCS Insurance Trust to jointly purchase commercial insurance to provide coverage for losses from theft of, damages to, or destruction of assets. The trust is organized under Wisconsin Statutes 66.0301 and is governed by a board of trustees consisting of one trustee from each member college. Member entities include all sixteen Wisconsin Technical College System Districts.

The WTCS Insurance Trust has purchased the following levels of coverage from DMI for its participating members:

Foreign liability: \$2,000,000 aggregate general; \$1,000,000 auto per accident; \$1,000,000 employee benefits; includes benefit for accidental death and dismemberment, repatriation, and medical expenses; \$1,000 deductible for employee benefits.

Crime: \$750,000 coverage for employee dishonesty, forgery, computer fraud and funds transfer fraud; \$500,000 coverage for theft, robbery, burglary, disappearance and destruction of money and securities; \$25,000 coverage for investigation expenses; \$2,500 deductible for investigation, \$15,000 deductible for employee dishonesty, forgery, and fraud.

The Trust financial statements can be obtained through Lakeshore Technical College District, 1290 North Avenue, Cleveland, WI 53015.

NOTE 12 – SUBSEQUENT EVENTS

Subsequent to year end the Board of Directors authorized the following:

Bond issuance	\$2,500,000
Renovation Project	460,822
Parking lot paving	96,020
Robotic Systems	73,614
Birthing simulator	48,752
Total commitments subsequent to year end	\$3,179,208

Management has evaluated subsequent events have through December 12, 2012, the date the financial statements were available to be issued.



SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT OTHER POST-EMPLOYMENT BENEFIT PLAN SCHEDULE OF FUNDING PROGRESS - UNAUDITED JUNE 30, 2012

	(1)		(2)		(2) -(1)			UAAL as a
Actuarial	Actua	arial		Actuarially	Unfunded		(1)/(2)	(3)	Percentage
Valuatuion Date	Val	ue		Accrued	Accrued		Funded	Covered	of Covered
June 30,	of As	ssets	Lia	ability (AAL)	Lial	oility (UAAL)	Ratio	Payroll	Payroll
2009	\$	-	\$	7,875,549	\$	7,875,549	0.00%	\$ 11,655,461	67.57%
2011	\$	-	\$	11,936,782	\$	11,936,782	0.00%	\$ 12,396,947	96.29%

The data presented above was taken from the actuarial report.

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT OTHER POST-EMPLOYMENT BENEFIT PLAN SCHEDULE OF EMPLOYER CONTRIBUTIONS - UNAUDITED JUNE 30, 2012

		Annual								
Year Ended	E	Employer		Required	Percentage					
June 30,	Contributions		Contri	bution (ARC)	Contributed					
2009	\$	149,915	\$	762,039	19.67%					
2010	\$	247,019	\$	728,962	33.89%					
2011	\$	661,407	\$	913,501	72.40%					
2012	\$	664,184	\$	919,052	72.27%					

The data presented above was taken from the actuarial report.

SUPPLEMENTARY FINANCIAL INFORMATION

The following supplementary information is provided to document SWTC's compliance with budgetary requirements. This accountability is an essential requirement to maintain the public trust. The method of accounting used for budgetary compliance monitoring is substantially different from the method of preparing the basic financial statements of the district. At the end of this section is a reconciliation between the two methods.

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT GENERAL FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET (NON-GAAP BUDGETARY BASIS) AND ACTUAL FOR THE YEAR ENDED JUNE 30, 2012

	Original Budget	Amended Budget	Actual	djustment budgetary Basis	Actual on a budgetary Basis	1	Variance
Revenues	 						
Local government Intergovernmental revenue	\$ 11,165,000	\$ 11,165,000	\$ 10,945,372	\$ -	\$ 10,945,372	\$	(219,628)
State	2,839,000	2,939,000	3,046,624	_	3,046,624		107,624
Federal	509,000	609,000	631,472	-	631,472		22,472
Tuition and fees							
Statutory program fees	4,180,000	4,180,000	4,242,127		4,242,127		62,127
Materials fees	340,000	340,000	355,921	-	355,921		15,921
Other student fees	360,000	360,000	345,777	-	345,777		(14,223)
Institutional	 1,192,000	1,292,000	 1,296,355	-	1,296,355		4,355
Total revenues	20,585,000	20,885,000	20,863,648	-	20,863,648		(21,352)
Expenditures							
Instruction	13,621,000	14,421,000	14,393,404	-	14,393,404		27,596
Instructional resources	418,000	368,000	326,949	-	326,949		41,051
Student services	1,518,000	1,618,000	1,589,061	-	1,589,061		28,939
General institutional	2,943,000	2,893,000	2,859,616	-	2,859,616		33,384
Physical plant	 2,085,000	1,785,000	 1,770,212	(2,136)	1,768,076		16,924
Total expenditures	20,585,000	21,085,000	20,939,242	(2,136)	20,937,106		147,894
Excess of revenues							
over expenditures	-	(200,000)	(75,594)	2,136	(73,458)		126,542
Other financing sources (uses)		200,000	100.406		100 406		(1.51.1)
Operating transfers in	-	200,000	198,486	-	198,486		(1,514)
Operating transfers out	 	200,000	 198,486	-	198,486		(1,514)
		200,000	 170,400		170,100		(1,514)
Excess of revenues and other financing sources over			122.002	2.126	125.020		125.020
expenditures and other uses	-	-	122,892	2,136	125,028		125,028
Fund balance at July 1, 2011	 4,714,389	4,714,389	 5,535,045	(10,811)	5,524,234		809,845
Fund balance at June 30, 2012	\$ 4,714,389	\$ 4,714,389	\$ 5,657,937	\$ (8,675)	\$ 5,649,262	\$	934,873
			\$ 5,657,937		\$ 5,649,262		
Assigned for future purchases Nonspendable-prepaid items			658,560 90,813				
Nonspendable - noncurrent							
Assigned for compensated absences			960,022				
Assigned for state aid			200,000				
Asigned for operations			 3,748,542				
			\$ 5,657,937				

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT SPECIAL REVENUE NON-AIDABLE FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET (NON-GAAP BUDGETARY BASIS) AND ACTUAL FOR THE YEAR ENDED JUNE 30, 2012

	Original Budget	Amended Budget	Actual	Adjustment to budgetary Basis	Actual on a budgetary Basis	Variance
Revenues						
State aids	\$ 550,000	\$ 550,000	\$ 376,477	\$ -	\$ 376,477	\$ (173,523)
Other student fees	190,000	190,000	203,276	-	203,276	13,276
Institutional	120,000	120,000	157,946	-	157,946	37,946
Federal	5,800,000	6,200,000	6,340,133	-	6,340,133	140,133
Total revenues	6,660,000	7,060,000	7,077,832		7,077,832	17,832
Expenditures				-		
Student services	6,660,000	7,060,000	7,036,047	-	7,036,047	23,953
Total expenditures	6,660,000	7,060,000	7,036,047	-	7,036,047	23,953
Excess of revenues over expenditures	-	-	41,785	-	41,785	41,785
Other financing sources (uses)						
Operating transfers in	-	-		-	-	-
Operating transfers out		-		-	-	_
		-		-	-	-
Excess of revenues and other financing sources over						
expenditures and other uses	-	-	41,785	-	41,785	41,785
Fund balance at July 1, 2011	160,689	160,689	358,346	-	358,346	197,657
Fund balance at June 30, 2012	\$ 160,689	\$ 160,689	\$ 400,131	\$ -	\$ 400,131	\$ 239,442

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT CAPITAL PROJECTS FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET (NON-GAAP BUDGETARY BASIS) AND ACTUAL FOR THE YEAR ENDED JUNE 30, 2012

	Original Amended to bu		Adjustment to budgetary Basis	Actual on a budgetary Basis	Variance	
Revenues						
Intergovernmental revenue						
Federal	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Institutional	50,000	50,000	107,492	-	107,492	57,492
Total revenues	50,000	50,000	107,492	-	107,492	57,492
Expenditures						
Instruction	688,000	488,000	370,928	92,269	463,197	24,803
Instructional resources	100,000	150,000	146,193	-	146,193	3,807
General institutional	410,000	510,000	488,137		488,137	21,863
Physical plant	1,700,000	2,400,000	3,734,126	(1,378,473)	2,355,653	44,347
Total expenditures	2,898,000	3,548,000	4,739,384	(1,286,204)	3,453,180	94,820
Excess of revenues						
over expenditures	(2,848,000)	(3,498,000)	(4,631,892)	1,286,204	(3,345,688)	152,312
Other financing sources (uses) Operating transfers in Operating transfers out	- -	- (200,000)	(198,486)	<u>-</u>	- (198,486)	- 1,514
Proceeds from general		(200,000)	(170,100)		(150,100)	1,511
obligations	2,500,000	2,500,000	2,500,000	-	2,500,000	-
	2,500,000	2,300,000	2,301,514	-	2,301,514	1,514
Excess of revenues and other financing sources over expenditures and other uses	(348,000)	(1,198,000)	(2,330,378)	1,286,204	(1,044,174)	153,826
Fund balance at July 1, 2011	889,395	889,395	3,275,096	(1,933,768)	1,341,328	451,933
Fund balance at June 30, 2012	\$ 541,395	\$ (308,605)	\$ 944,718	\$ (647,564)	\$ 297,154	\$ 605,759

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT DEBT SERVICE FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET (NON-GAAP BUDGETARY BASIS) AND ACTUAL FOR THE YEAR ENDED JUNE 30, 2012

	0.1.11	A 1 . 1		Adjustment	Actual on a	
	Original Budget	Amended Budget	Actual	to budgetary Basis	budgetary Basis	Variance
Revenues	Buaget	Buaget	rictuur	Dusis	Busis	variance
Local government	\$4,640,000	\$4,640,000	\$4,640,000	\$ -	\$4,640,000	\$ -
Intergovernmental revenue						
State	12,000	12,000	12,785	-	12,785	785
Federal		-	1,818	-	1,818	1,818
Institutional	5,000	5,000	-	-		(5,000)
Total revenues	4,657,000	4,657,000	4,654,603	-	4,654,603	(2,397)
Expenditures						
Physical plant	4,714,000	4,714,000	4,702,475	-	4,702,475	11,525
Total expenditures	4,714,000	4,714,000	4,702,475	-	4,702,475	11,525
Excess of revenues over expenditures	(57,000)	(57,000)	(47,872)	-	(47,872)	9,128
Other financing sources (uses) Operating transfers in Operating transfers out	-	-	-	-	-	-
Operating transfers out	-	<u> </u>	<u>-</u>	<u>-</u>		<u> </u>
Excess of revenues and other financing sources over			(47, 972)	-	(47, 970)	
expenditures and other uses	(57,000)	(57,000)	(47,872)	-	(47,872)	9,128
Fund balance at July 1, 2011	1,337,372	1,337,372	1,326,190		1,326,190	(11,182)
Fund balance at June 30, 2012	\$1,280,372	\$1,280,372	\$1,278,318	\$ -	\$1,278,318	\$ (2,054)

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT ENTERPRISE FUNDS SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET (NON-GAAP BUDGETARY BASIS) AND ACTUAL FOR THE YEAR ENDED JUNE 30, 2012

	Original Budget	Amended Budget	Actual	Adjustment to budgetary Basis	Actual on a budgetary Basis	Variance	
Revenues Institutional	\$1,850,000	\$1,850,000	\$1,534,670	\$ -	\$1,534,670	\$ (315,330)	
Total revenues	1,850,000	1,850,000	1,534,670	-	1,534,670	(315,330)	
Expenditures Auxiliary services	1,650,000	1,650,000	1,254,486	2,320	\$1,256,806	\$ 393,194	
Total expenditures	1,650,000	1,650,000	1,254,486	2,320	1,256,806	393,194	
Excess of revenues over expenditures	200,000	200,000	280,184	(2,320)	277,864	77,864	
Other financing sources (uses) Operating transfers out		-		-	-		
Excess of revenues and other financing sources over expenditures and other uses	200,000	200,000	280,184	(2,320)	277,864	77,864	
Fund balance at July 1, 2011	2,504,277	2,504,277	2,802,202	-	2,802,202	297,925	
Fund balance at June 30, 2012	\$2,704,277	\$2,704,277	\$3,082,386	\$ (2,320)	\$3,080,066	\$ 375,789	

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT INTERNAL SERVICE FUNDS SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET (NON-GAAP BUDGETARY BASIS) AND ACTUAL FOR THE YEAR ENDED JUNE 30, 2012

	Original	Amended		Adjustment to budgetary	Actual on a budgetary	** .
	Budget	Budget	Actual	Basis	Basis	Variance
Revenues						
Institutional	\$3,900,000	\$3,900,000	\$3,571,966	\$ -	\$3,571,966	\$ (328,034)
Total revenues	3,900,000	3,900,000	3,571,966	-	3,571,966	(328,034)
Expenditures						
Auxiliary services	3,900,000	3,900,000	3,792,366		\$3,792,366	\$ 107,634
Total expenditures	3,900,000	3,900,000	3,792,366	-	3,792,366	107,634
Excess of revenues over expenditures	-	-	(220,400)	-	(220,400)	(220,400)
Fund balance at July 1, 2011	319,367	319,367	157,301	-	157,301	(162,066)
Fund balance at June 30, 2012	\$ 319,367	\$ 319,367	\$ (63,099)	\$ -	\$ (63,099)	\$ (382,466)

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT SCHEDULE TO RECONCILE BUDGET (NON-GAAP BUDGETARY) BASIS FINANCIAL STATEMENTS TO BASIC FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2012

	General Fund	Special Revenue Fund	_	Debt Service Fund	Enterprise Funds	
Revenues Local government	\$10,945,372	\$ -	\$ -	\$ 4,640,000	\$ -	
Intergovernmental revenue						
State	3,046,624	-	-	12,785	-	
Federal	631,472	-	-	-	-	
Tuition and fees		-	-	-	-	
Program fees	4,242,127	-	-	-	-	
Materials fees	355,921	-	-	-	-	
Other student fees	345,777	-	-	-	-	
Institutional	1,296,355	-	107,492	1,818	1,534,670	
Total revenues	20,863,648	-	107,492	4,654,603	1,534,670	
Expenditures						
Instruction	14,393,404	-	463,197	-	-	
Instructional resources	326,949	-	146,193	-	-	
Student services	1,589,061	-	, -	-	_	
General institutional	2,859,616	-	488,137	-	-	
Physical plant	1,768,076	-	2,355,653	4,702,475	-	
Auxiliary services	-	-	-	-	1,256,806	
Depreciation	-	-	-	-	-	
Student aid	_	-	_	-		
Total expenditures	20,937,106	-	3,453,180	4,702,475	1,256,806	
Excess of revenues						
over expenditures	(73,458)	-	(3,345,688)	(47,872)	277,864	
Other financing sources (uses)						
Operating transfers in	198,486	-	-	-	-	
Operating transfers out	-	-	(198,486)	-	-	
Proceeds from promissory notes	_	-	2,500,000	-	-	
	198,486	-	2,301,514	-	-	
Excess (deficiency) of revenues						
and other financing sources	105.000		(1.044.174)	(47.073)	277 044	
over expenditures and other uses	125,028	-	(1,044,174)	(47,872)	277,864	
Fund balance at July 1, 2011	5,524,234	-	1,341,328	1,326,190	2,802,202	
Fund balance at June 30, 2012	\$ 5,649,262	\$ -	\$ 297,154	\$ 1,278,318	\$ 3,080,066	

Internal Service Funds	vice Fiduciary Reconciling		Statement of revenues expenses and changes in net assets		
					•
\$ -	\$ -	\$ 15,585,372	\$ -	\$ 15,585,372	
_	376,477	3,435,886	_	3,435,886	(1)
_	6,340,133	6,971,605	-	6,971,605	(2)
-	-	-			
-	-	4,242,127	-	4,242,127	
-	-	355,921	-	355,921	
-	203,276	549,053	-	549,053	
3,571,966	157,946	6,670,247	(3,571,966)	3,098,281	(3)
3,571,966	7,077,832	37,810,211	(3,571,966)	34,238,245	
-	-	14,856,601	(2,442,216)	12,414,385	
-	-	473,142	-	473,142	
-	7,036,047	8,625,108	(6,701,796)	1,923,312	
-	-	3,347,753	- (5.51.6.04.4)	3,347,753	(4)
2.702.266	-	8,826,204	(5,516,944)	3,309,260	(4)
3,792,366	-	5,049,172	(3,574,286)	1,474,886	
-	-	-	2,184,210	2,184,210	
			6,701,796	6,701,796	•
3,792,366	7,036,047	41,177,980	(9,349,236)	31,828,744	
(220,400)	41,785	(3,367,769)	5,777,270	2,409,501	
_	_	198,486	_	198,486	
_	_	(198,486)	_	(198,486)	
_	-	2,500,000	(2,500,000)	-	
_	-	2,500,000	(2,500,000)	-	
					1
(220,400)	41,785	(867,769)	3,277,270	2,409,501	
157,301	358,346	11,509,601	4,208,875	15,718,476	
\$ (63,099)	\$ 400,131	\$ 10,641,832	\$ 7,486,145	\$ 18,127,977	(5)

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT SCHEDULE TO RECONCILE BUDGET BASIS FINANCIAL STATEMENTS TO BASIC FINANCIAL STATEMENTS - CONTINUED FOR THE YEAR ENDED JUNE 30, 2012

(1) State grants revenue is presented on the basic financial statements as follows:

	Operating Non-operating		\$ 3,059,409 376,477
			\$ 3,435,886
(2)	Federal grants revenue is present	ed on the basic financial statements as follows:	
			\$ 631,472 6,340,133
			\$ 6,971,605
(3)	Institutional revenue is reported a	s five separate line items on the basic financial statements	
	Business and industry School district contra Miscellaneous revent Enterprise fund revent Private grant revenue Investment income e	act revenue ue une	\$ 1,128,746 44,343 362,272 1,527,919 8,305 26,696
			\$ 3,098,281
(4)	Interest expense is reported as a c Physical Plant Interest expense	omponent of physical plant on the budgetary statements:	\$ 2,076,785 1,232,475 3,309,260
(5)	Reconciliation of budgetary basis statements:	fund balance and net assets as presented in the basic financial	
	Budgetary basis fund	balance	\$ 10,641,832
		General fixed assets capitalized - cost Accumulated depreciation on general fixed assets General obligation bonds payable Long-term portion of retiree health insurance Accrued interest on Long-term Debt Encumbrances outstanding at year-end	 64,258,680 (20,320,847) (33,005,000) (4,028,451) (76,797) 658,560 7,486,145
	Net assets per basic t	inancial statements	\$ 18,127,977

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT NOTES TO SUPPLEMENTARY INFORMATION JUNE 30, 2011

NOTE 1 – BUDGETS AND BUDGETARY ACCOUNTING

The District's reporting structure used in the preparation of the basic financial statements is different than the fund structure used for budgetary accounting. Annual budgets are adopted for all funds in accordance with the requirements of the Wisconsin Technical College System Board. The process includes an administrative compilation and review of campus and departmental requests, public hearings, and approval by the District Board prior to June 30 of each year. Capital outlays for multi-year projects are budgeted annually in the Capital Projects Fund upon planned inception of the project.

Local property taxes are levied on a calendar year basis by various taxing municipalities located in Southwestern Wisconsin. The District records as revenue its share of the local tax when levied.

Annual budgets are prepared on a different basis from the basic financial statements by recognizing encumbrances as expenditures and by recognizing revenues related to encumbrances. Also, the budget does not incorporate changes related to GASB Statements Nos. 34, 35, 37 and 38 as listed in Note 1 to the financial statements.

The legal level of control for each budget is by function and within each fund. Budget amendments during the year are legally authorized. Budget transfers (between funds and functional areas within funds) and changes in expenditures (appropriations) require approval by the Board and require publishing a Class I public notice in the District's official newspaper within 10 days according to Wisconsin Statues. The budget was modified during the year and also subsequent to the fiscal year end. These budget modifications reflect (1) actual property tax revenues in excess of estimates; (2) changes in expected state aid payments, both for the current year and prior year adjustments; (3) various other minor adjustments. Expenditures may not exceed appropriations. Unencumbered appropriations lapse at the end of each fiscal year. Management is authorized to transfer appropriations within functions without the approval of the Board.

NOTE 2 – NEW ACCOUNTING PRONOUNCEMENTS

New Accounting Pronouncements – In March 2009, GASB issued Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definitions. This Statement establishes fund balance classifications that comprise a hierarch primarily based on the extent to which a government is bound to observe constraints imposed upon the use of the resources reported in governmental funds. This Statement provides guidance for classifying stabilization amounts on the face of the balance sheet and requires disclosure of certain information about stabilization arrangements in the notes to the financial statements. This Statement also clarifies the definitions of the general fund, special revenue fund type, capital projects fund type, debt service fund type and permanent fund type. The District implemented this Statement beginning with calendar year July 1, 2010.

NOTE 3 – FUND BALANCE

The District has elected to implement GASB Statement 54 employing new terminology and classifications for fund balance items according to the following classification:

Nonspendable fund balance – Includes amounts that cannot be spend because they are either not in spendable form or, for legal or contractual reasons, must be kept intact. This classification includes inventories, prepaid amounts, assets held for sale, and long-term receivables.

Assigned fund balance – Amounts that are constrained by the District intent to be used for specific purposes, but that do not meet the criteria to be classified as restricted or committed. Intent can be stipulated by the governing body, another body, or by an official to whom that authority has been given. With the exception of the General fund this is a residual fund balance classification for all governmental funds with positive balances.



SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2012

		Pass Through		
	Federal	Entity		Accrued
Federal Grantor/Pass-through Grantor/	CFDA	Identifying	Grant	Receivable
Program or Cluster Title	Number	<u>Number</u>	<u>Award</u>	July 1, 2011
U.S. Department of Education				
Direct Programs:				
Pell Grant	84.063	-	\$ -	\$ -
Federal Student Stafford Loans	84.032	-	-	-
Federal Student Plus Loans	84.032		-	-
Supplemental Education Opportunity Grant	84.007		-	
College Work Study	84.033	-	_	-
Total SFA Cluster				-
Total Direct Programs				
U.S. Department of Agriculture				
Pass-through Programs from:				
University of Minnesota				
National Farm Management - Minnesota	10.319	03-158-000-001	98,397	36,161
National Farm Management - Missouri	10.319	03-151-000-012	88,500	-
TOTAL 10.319			186,897	36,161
U.S. Department of Education				
Pass-through Programs from:				
Wisconsin Technical College Systems Board				
Adult Education Act				
ABE-Community Connection	84.002	03-114-146-112	21,820	5,169
Forward to Civic Literacy	84.002	03-111-146-162	26,640	12,612
Adult Basic Education - Disadvantaged	84.002	03-110-146-122	84,700	21,325
TOTAL 84.002			133,160	39,106
Wisconsin Technical College Systems Board				
Stengthening Career & Technical Program	84.048	03-193-150-252	34,371	24,952
NTO Connections	84.048	03-194-150-262	8,592	9,282
MSSC Champion Project	84.048	03-195-150-211		24,439
Student Success	84.048	03-198-150-232	85,925	31,533
Career Prep	84.048	03-106-150-212	39,283	32,059
High School to College Transition	84.048	03-137-150-242	42,963	-
TOTAL 84.048			211,134	122,265

	Reve	nues					Accrued
	Grantor		Local				Receivable
Rei	mbursement		Share		Totals	Expenditures	June 30, 2012
¢.	2 007 076	Ф		Ф	2 007 076	ф 2 007 07 <i>6</i>	¢
\$	2,907,076	\$	-	\$	2,907,076	\$ 2,907,076	\$ -
	3,318,494		-	\$	3,318,494	3,318,494	-
	11,409		-	\$	11,409	11,409	-
	39,933		-	\$	39,933	39,933	-
	63,221		-	\$	63,221	63,221	
	6,340,133		-		6,340,133	6,340,133	
	6,340,133		-		6,340,133	6,340,133	
	56,841		-		36,260	36,260	15,580
	-		-		15,423	15,423	15,423
	56,841		-		51,683	51,683	31,003
	20,669		7,273		29,093	29,093	6,320
	31,846		-		26,640	26,640	7,406
	96,102		117,800		202,500	202,500	9,923
	148,617		125,073		258,233	258,233	23,649
	110,017		123,073		250,255	230,233	23,019
	39,952		2,933		37,303	37,303	19,370
	15,289		140		8,732	8,732	2,585
	24,439		170		~,. ~ ~	0,732	2,303
	92,178		174,200		260,125	260,125	25,280
	64,032		8,353		47,636	47,636	7,310
	27,311		0,333			42,940	15,629
			195 626		42,940		
	263,201		185,626		396,736	396,736	70,174

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Assigned for future purchases

		Pass Through		
	Federal	Entity		Accrued
Federal Grantor/Pass-through Grantor/	CFDA	Identifying	Grant	Receivable
Program or Cluster Title	<u>Number</u>	<u>Number</u>	Award	<u>July 1, 2011</u>
U.S. Department of Labor				
Pass-through Programs from:				
Southwest Workforce Development Board				
WIA - NEG 07-01-11to 12-31-11	17.277	03-103-100-101	83,529	25,659
WIA - NEG 01-01-12 to 06-30-12	17.277	03-103-100-102	10,582	-
WIA - Skills Jump Start	17.281	03-108-100-101	61,505	41,938
WIA - MSSC Project	17.281	03-112-100-101		3,934
WIA - Title 1 - Job Center - Adult Program	17.258	03-190-000-002	43,135	18,807
WIA - Title 1 - Job Center - Youth Activities	17.259	03-190-000-002	13,803	50,403
WIA - Title 1 - Job Center - Dislocated Workers	17.278	03-190-000-002	115,603	6,018
TOTAL WIA Title 1- Job Center			172,541	75,228
TAA - Bridge2Healthcare - Subaward NICC	17.282	03-152-000-112	144,552	
Total U.S. Department of Labor			472,709	146,759
U.S. Department of Health & Human Services				
Pass-through Programs from:				
Scenic Rivers AHEC				
21st Century: Biomedical Track Planning	93.107	03-136-000-001	9,856	1,518
Total Pass-through Programs			1,013,756	345,809
Total Direct Programs & Pass-through Programs			\$ 1,013,756	\$ 345,809

Total Federal Expenditures as stated above Prior year receivable reclassification error Difference in prior year/current year accrued receivables

TOTAL FEDERAL REVENUE PER COMBINED STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE

GrantorLocalReceivReimbursementShareTotalsExpendituresJune 30	
Reimbursement Share Totals Expenditures June 30	, 2012
55,481 - 29,822 29,822	-
5,825 - 10,582 10,582	4,757
54,590 - 12,652 12,652	-
3,934 -	
,	
47,578 - 41,893 41,893	13,122
59,610 - 13,406 13,406	4,199
82,697 - 111,845 111,845	35,166
189,885 - 167,144 167,144	52,487
16,000	12.066
	12,066
314,426 - 236,977 236,977	59,310
2.000	
5,356 - 3,838 3,838	-
788,441 310,699 947,467 947,467 19	94,136
\$ 7,128,574 \$ 310,699 \$ 7,287,600 \$ 7,287,600 \$ 19	94,136
\$ 7,128,574	
(5,296)	
(151,673)	
\$ 6,971,605	

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT SCHEDULE OF STATE FINANCIAL ASSISTANCE FOR THE YEAR ENDED JUNE 30, 2012

State Grant/Program Title	State Catlog <u>Number</u>	State Grant Award	Accrued Receivable July 1, 2011
Wisconsin Technical College Systems Board			
Vocation Education Instructor Competency Program	292.104	\$ -	
State Aids for technical colleges	292.105	2,186,424	_
Project Pivot	292.106	35,950	8,172
Students of Color Service and Support	292.109	7,111	4,117
Incentive grants:		,	,
Adult Education: Linking Students	292.112	43,900	17,919
Advanced Mfg Network	292.112	65,375	10,925
New & Expanding: Engineering Tech	292.112	92,170	68,530
Industrial Electric Apprentice Expansion	292.112	9,750	
Mini-Rise Outreach - Youth Options (LakeShore)	292.112	4,000	
Total 292.112		2,444,680	109,663
Transition Services	292.115	23,637	5,668
Lean Manufacturing/DisC - Dillman Equipment WAT Lean Health - Upland Hills Health WAT Small Business: Multi-Company Electical Cert WAT	292.116 292.116 292.116	41,489 52,754	11,030 23,767 5,564
Prairie du Chien Hospital Lean Training WAT	292.116	10,753	6.025
Lean Training - Multiple Company WAT	292.116	7.070	6,925
Gro Alliance - Leadership Training WAT	292.116	7,878	
Richland Cty - Manf Consortium - Lean/Leadership WAT	292.116	72,759	
Building Automation Products WAT	292.116	6,710	
Richland Cty - Manf Consortium - OSHA WAT Total 292.116	292.116	5,423 197,766	47,286
Total 292.110		177,700	47,200
Faculty Development Grant	292.123	43,800	11,616
Mini-Rise Outreach - IT	292.138	4,000	_
Mini-Rise Outreach - Logistics	292.138	4,000	-
Occupational Competency - S. Ostheimer	292.138	150	_
Occupational Competency -D.Birkelo	292.138	300	=
Occupational Competency - D. Schildgen	292.138	600	
		9,050	-
		\$ 2,718,933	\$ 174,233

<u>Revent</u> Grantor <u>Reimbursement</u>	Local Share	<u>Totals</u>	Expenditures	Accrued Receivable July 1, 2012
		\$ -	\$ -	\$ -
2,186,424	_	2,186,424	2,186,424	φ -
39,290	8,514	44,464	44,464	4,832
7,467	2,250	9,000	9,000	3,400
-	2,230	7,000	,,000	2,100
45,822	_	43,900	43,900	15,997
15,805	_	43,439	43,439	38,559
131,287	181,591	273,126	273,126	28,778
-	- ,	8,843	8,843	8,843
		3,297	3,297	3,297
2,426,095	192,355	2,612,493	2,612,493	103,706
	·		·	
22,706	9,702	33,339	33,339	6,599
11,030 23,767 5,564	-	29,378 39,735 7,657	29,378 39,735 - 7,657	29,378 39,735 7,657
6,925	-		-	
-	-	5,607	5,607	5,607
-	-	56,793	56,793	56,793
-		5,730	5,730	5,730
47,286	-	144,900	144,900	144,900
35,211	38	43,838	43,838	20,205
4,000 4,000	- -	4,000 4,000	4,000 4,000	-
-	191	341	341	150
-	381	681	681	300
	763	1,363	1,363	600
8,000	1,335	10,385	10,385	1,050
\$ 2,539,298	\$ 203,430	\$ 2,844,955	\$ 2,844,955	\$ 276,460

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT SCHEDULE OF STATE FINANCIAL ASSISTANCE - CONTINUED FOR THE YEAR ENDED JUNE 30, 2012

State Grant/Program Title	State Catlog Number	_	State Grant Award	Accrued Receivable July 1, 2011
Wisconsin Technical College Systems Board, continued				
Healthcare: Direct Entry Midwife	292.161	\$	176,210	\$ 30,537
Healthcare: Alternative Delivery	292.161		43,509	9,731
Healthcare: Clincal Lab Technician Equipment	292.161		60,967	-
Total 292.161			280,686	40,268
Total Wisconsin Technical College System Board			2,999,619	214,501
Department of Revenue				
State Aid Computers	35.109		43,339	-
Department of Transportation				
Motorcycle Safety	20.612		9,150	_
Total Department of Transportation			9,150	
Department of Justice				
Tactical Fitness	455.231			2,500
Supervision of Police Personnel	455.231		19,000	_,= = =
Canine Tactical Operations	455.231		15,000	-
CJ Instructor Development Course	455.231		1,552	-
Total Department of Justice			35,552	2,500
Wisconsin Higher Education Board				
HEAB - Remission of Fees for Veterans and Dependants	235.105	\$	41,782	
HEAB - Indian Grant	235.132	\$	1,100	
HEAB - WHEG	235.102	\$	329,668	
HEAB - Nursing	235.117	\$	13,000	
HEAB - Talent Incentive Grant	235.114	\$	16,189	
HEAB - Minority Undergraduate Retention	235.107	\$	1,020	
WI Cov Scholars Grant Revenue		\$	9,500	
WI Cov Found Grant Revenue		\$	6,000	
Total HEAB			418,259	
TOTAL STATE FINANCIAL ASSISTANCE		\$	3,496,769	217,001

	Reven	ues	_					Accrue	d
	Grantor		Local					Receival	ble
Rei	<u>mbursement</u>		Share	<u>T</u>	<u>'otals</u>	Ex	<u>penditures</u>	July 1, 20	<u>012</u>
								<u>•</u>	
\$	68,343	\$	55,787	\$	160,004	\$	160,004	\$ 66	5,411
Ψ	19,881	Ψ	33,707	Ψ	43,461	Ψ	43,461		3,311
	15,685		24,710		85,388		85,388		1,993
	103,909		80,497		288,853		288,853		1,715
	103,707		00,157		200,033		200,023	11	1,715
	2,643,207		283,927		3,133,808		3,133,808	421	1,175
			,						
	43,339		=		43,339		43,339		-
	C 250		17 222		22 (92		22 (92		
	6,350 6,350		17,333 17,333		23,683 23,683		23,683 23,683		
	0,330		17,333		23,083		23,083		
	2,500								
	19,000		_		19,000		19,000		_
	-		_		15,000		15,000	15	5,000
	1,552		_		1,601		1,601		_
	23,052		-		35,601		35,601	15	5,000
	·								
	41,782			\$	41,782	\$	41,782		
	1,100			\$	1,100	\$	1,100		
	329,668			\$	329,668	\$	329,668		
	13,000			\$	13,000	\$	13,000		
	16,189			\$	16,189	\$	16,189		
	1,020			\$	1,020	\$	1,020		
	9,500			\$	9,500	\$	9,500		
	6,000			\$	6,000	\$	6,000		
	418,259		-		418,259		418,259		-
	3,134,207		301,260		3,654,690		3,654,690	436	5,175

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AND SCHEDULE OF STATE FINANCIAL ASSISTANCE FOR THE YEAR ENDED JUNE 30, 2012

NOTE 1 - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Southwest Wisconsin Technical College District and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

To the Board of Directors Southwest Wisconsin Technical College District Fennimore, Wisconsin

Compliance

We have audited the Southwest Wisconsin Technical College District's ("District") compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* and the *State Single Audit Guidelines* issued by the Wisconsin Department of Administration (DOA) that could have a direct and material effect on each of the District's major federal and state programs for the year ended June 30, 2012. The District's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal and state programs is the responsibility of the District's management. Our responsibility is to express an opinion on the District's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; OMB Circular A-133, *Audits of States, Local Governments and Non-Profit Organizations*; and the *State Single Audit Guidelines*, issued by the Wisconsin Department of Administration (DOA). Those standards, OMB Circular A-133, and the State Single Audit Guidelines issued by the Wisconsin Department of Administration (DOA) require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on major federal and state programs occurred. An audit includes examining, on a test basis, evidence about the District's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the District's compliance with those requirements.

In our opinion, the District complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal and state programs for the year ended June 30, 2012.

Internal Control Over Compliance

Management of the Southwest Wisconsin Technical College District is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal and state programs. In planning and performing our audit, we considered the District's internal control over compliance with requirements that could have a direct and material effect on a major federal and state program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133 and the State Single Audit Guidelines issued by the Wisconsin Department of Administration (DOA), but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the District's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal and state program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal or state program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information of the audit committee, management, the board of directors, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

La Crosse, Wisconsin December 12, 2012

Engelson and hosocita / ttd.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Southwest Wisconsin Technical College District Fennimore, Wisconsin

We have audited the financial statements of Southwest Wisconsin Technical College District ("District") as of and for the year ended June 30, 2012, and have issued our report thereon dated December 14, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

Management of Southwest Wisconsin Technical College District is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered Southwest Wisconsin Technical College District's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the entity's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that material misstatement of the financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the District's basic financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information of the audit committee, management, the board of directors, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

La Crosse, Wisconsin December 12, 2012

Engelson and hasocita; Ita.

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED JUNE 30, 2012

A. Summary of Audit Results

Financial statements

Type of auditors report issued:

Unqualified

Internal control over financial reporting

• Material weakness(es) identified?

• Significant deficiency(ies) identified that are not considered to be a material weakness(es)?

to be a material weakness(es)?

None Reported

Noncompliance material to basic financial statements noted?

Federal awards

Internal control over major issues:

• Material weakness(es) identified:?

• Significant deficiency(ies) identified not considered to be

material weakness(es)?
None Reported
Type of auditors' report issued on compliance for major programs?
Unqualified

• Any audit findings disclosed that are required to be reported in accordance with Circular A-133, Section 501(a)?

No

The programs tested as major programs include:

	CFDA#	Amount
Federal:		
Student Financial Aid Cluster:		
Pell Grant	84.063	\$ 2,907,076
Federal Direct Student Loans	84.032	3,318,494
Federal Direct Student Plus Loans	84.032	11,409
Supplemental Education Opportunity Grant	84.007	39,933
College Work Study	84.033	63,221
Local Workforce Investment Cluster:		
WIA - Title 1 - Job Center - Adult Funds	17.258	43,135
WIA - Title 1 - Job Center - Youth Funds	17.259	13,803
WIA - Title 1 - Job Center - Dislcoated Worker Funds	17.278	115,602
State:		
State Aid	292.105	\$ 2,186,424
Wisconsin Higher Education Board - WHEG	292.161	418,259
Workforce Advanced Training Grant	292.116	197,766

- Dollar threshold used to distinguish between Types A and Type B programs? \$300,000
- Auditee qualified as low-risk auditee?

No

State awards

Internal control over financial reporting:

• Material weakness(es) identified:

• Significant deficiency(ies) identified that are not considered to be material weakness(es)?

to be material weakness(es)?

Type of auditors' report issued on compliance over programs

Unqualified

Any audit findings disclosed that are required to be reported in

accordance with the State Single Audit Guidelines: No

Dollar threshold used to distinguish between Types A and Type B programs? \$100,000 Type A

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED JUNE 30, 2012

The programs tested as major programs include:

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State Aid	292.105	\$ 2,186,424
Wisconsin Higher Education Board - WHEG	292.161	418,259
Workforce Advanced Training Grant	292.116	197,766

B. Findings - Financial Statement Audit in accordance with Governmental Auditing Standards

NONE

C. Findings and Questioned Costs - Major Federal Award Programs Audit & Major State Award Programs Audit

NONE

- D. Findings and Questioned Costs Other Issues
 - 1. Did the auditor have substantial doubt about Southwest Wisconsin Technical College's ability to continue as a going concern?
 - 2. Does the audit report show audit issues (material noncompliance, non-material noncompliance, questioned costs, material weakness, significant deficiencies, excess revenue or excess reserve) related to grants/contracts with funding agencies that require audits to be in accordance with State Single Audit Guidelines?

i.	Department of Health and Family Services	No
ii.	Department of the Workforce Development	No
iii.	Department of Corrections	N/A
iv.	Department of Public Instruction	No
v.	Department of Agriculture	No
vi.	Department of Education	No
vii.	Wisconsin Technical College Systems Board	No

- 3. Was a management letter or other document issued conveying audit comments issued as a result of this audit?
- 4. Name of partner: William J. Sherry

Signature of partner:

5. Date of report: December 12, 2012

E. Status of Prior Audit Findings and Questioned Costs – State and Federal Awards

NONE