Greetings,

Our level of excitement and activity at Southwest Tech built rapidly this past year in anticipation of a truly transformative 2009 for our Fennimore campus. As 2008 dawned, we publicly unveiled our latest Campus Master Plan.

Creation of this plan, our vision of the future of technical education in southwest Wisconsin, spanned more than half a decade and involved input from Southwest Tech’s many stakeholders. Business and civic leaders and other community members willingly shared with us what they wanted and needed most from their local technical college. Once completed, our Campus Master Plan became the focus of a $31.9 million referendum, the necessary next step to making the plan come alive.

We kicked off a whirlwind campaign in late January, bringing our case for voter support of the referendum into the spotlight. And on April 1, a majority of voters told us that they liked what they saw. Since that date, work has proceeded apace on the design of new and upgraded facilities, unprecedented campus renovations that will serve the needs of our region’s next generation of learners.

The most obvious and far-reaching changes to Southwest Tech will center on new-from-the-ground-up construction expected to begin in Spring 2009. We presently are designing a Health Sciences Center and an Ag/Auto Technical Center. We also are developing a comprehensive Public Safety Training Complex. This complex, while not on campus, will be conveniently located nearby.

The Campus Master Plan also guides critical renovation and reallocation of existing facilities. Significant square footage will be reconfigured and upgraded, enabling us to accommodate programs requiring more space, to increase efficiency by collocating complementary programs, and to improve learning by incorporating the latest technologies into classrooms, labs, and shops.

On April 1, 2008, voters entrusted to us the authority to borrow nearly $32 million. Now we must continue to demonstrate our worthiness by showing you how these funds will strengthen southwest Wisconsin and enable Southwest Tech to be the region’s leading partner in higher technical education and workforce training.

Throughout its history, Southwest Tech has been a vital educational and economic force. We have no doubt that this will continue, particularly given the tremendous show of support we received at the polls. Our deepest thanks.

We hope you enjoy this 2009 College and Foundation Annual Report and Calendar. We also eagerly anticipate sharing with you the progress that is being made on the new Southwest Tech.

Sincerely,
Karen R. Knox, Ph.D.
Southwest Tech President
Keeping Our Communities Strong through Campus Development

Immediately following voter approval of Southwest Tech’s $31.9 million ballot measure on April 1, 2008, the college began to implement its latest Campus Master Plan. College officials engaged Milwaukee-based Zimmerman Architectural Studios to assist with campus improvements designed and engineered to accommodate the needs of Southwest Tech’s many stakeholders. These improvements include completely new structures as well as reconfigured and renovated existing facilities.

Entirely new facilities currently nearing design completion under TECHspansion, as this unprecedented change to Southwest Tech is being called, include the following:

- Health Sciences Center
- Agriculture/Automotive Technical Center
- Childcare Center
- Public Safety Training Complex

The first three buildings will be located on the main campus. The complex for training people dedicated to public safety, including firefighters, emergency medical service personnel, and law enforcement officers, will be off campus but conveniently sited nearby.

Much of the existing campus will also be changed under Zimmerman’s professional guidance. Significant square footage will be reconfigured and upgraded, enabling the college to accommodate programs that presently require more classroom or laboratory space. Other objectives include increasing efficiency by collocating complementary programs, improving the learning environment by installing the most up-to-date teaching tools and state-of-the-industry equipment, and enhancing sustainability by incorporating the latest green technologies.

The new three-story Health Sciences Center is being planned for a sloping campus site just east of the present Koencke Building (Building 200) and Kramer Administration Building (Building 300). Noteworthy features of the new building include numerous large classrooms and laboratories on the second and third floors that are equipped to train our future nurses and allied healthcare professionals. Dental and health clinics for uninsured and Medicaid patients are in current plans for the first floor. Once built, the Health Sciences Center will eliminate further need for the leased Southwest Tech Annex building.

The new building will complement the architectural character of the existing campus while creating a new presence along Highway 18 to announce Southwest Tech to the students, visitors, and passersby.

The new Health Sciences Center is being built to:

- Expand current facilities to train additional nurses and other high-demand healthcare professionals
- Allow space for future programs such as Radiography, Clinical Technician, and Physical Therapist Assistant in response to healthcare industry needs
- Allow Southwest Tech to educate regional healthcare professionals who have roots in southwest Wisconsin communities
- Expand and update labs to maintain current industry standards and technology for Southwest Tech students

The Agriculture/Automotive Technical Center will accommodate shops, classrooms, offices and storage for the programs that train students in the expanding fields of agricultural equipment, automotive service, and auto collision repair programs. The new, single-story facility will be built east of Bronson Boulevard.

The new Agricultural/Auto Technical Center is being built to:

- Enable students to train indoors on larger modern agricultural equipment
- Allow Southwest Tech ag programs to respond to evolving needs for agricultural training caused by advances in farming technology
- Expand Automotive Technician and Auto Collision Repair & Refinish Technician programs to feature a broader curriculum and more state-of-the-industry equipment used to maintain and repair today’s complex vehicles
- Provide additional dedicated lab space for the Automotive Technician program to hold full-sized SUVs and pick-up trucks, allowing students to train on these common vehicles
- Increase the level of lab safety by providing larger work stations capable of accommodating student projects that often involve the complete disassembly of ag equipment, trucks, and other vehicles under repair

The new Childcare Center is being built to:

- Create childcare training center that will qualify for national accreditation by providing numerous large windows that allow outdoor viewing and natural light; a big indoor play area for large motor skill development; and special rooms for the care of sick children
- Improve hands-on clinical learning for Child Care Services and Early Childhood Education students
- Create a child observation area that integrates teaching and childcare services
- Provide convenient daycare for an increasing number of students with small children
- Incorporate the latest safety features and create a more child-friendly environment than is possible with the current daycare, which operates in retro-fitted classrooms

While designs are a work in progress at the printing of this publication, Southwest Tech is working closely with Zimmerman Architectural Studios, Inc., to develop functional and esthetically pleasing additions to the campus footprint.

Continued on page 4...
The new Public Safety Training Complex will be conveniently located near Southwest Tech's main Fennimore campus. The complex will feature the following facilities and be enclosed by a perimeter security fence.

- A Control Building for the entire complex will include an office, a large multi-purpose room for various training and classroom uses, restrooms, and storage areas, as well as adjacent paved parking.
- A Fire Burn Building will allow firefighters to observe the behavior of fires and participate in suppression techniques in a controlled and safe environment. Other potential uses of the building include hose and pumper certification training as well as instruction in rapid intervention, search and rescue, and rope rescue techniques. The building also could be used for instruction in the proper use of self-contained breathing apparatus, in how to conduct forced entry, and in procedures for suppressing LP gas leaks and fires.
- An Emergency Vehicle Operations Course (EVOC) and Pursuit Driving Track will be built to train emergency response personnel—firefighters, emergency medical technicians, and law enforcement officers—in the safe operation of emergency, rescue, and police vehicles. Southwest Tech's law enforcement academy classes will use the track for basic training while seasoned officers will receive ongoing proficiency training.
- An Outdoor Firearms Range will be a thoroughly modern facility suitable for conducting the 52-hour minimum firearms training required by the law enforcement academy as well as regular proficiency training for seasoned officers.

The new Public Safety Training Complex is being built to:

- Create a comprehensive facility to train more volunteer firefighters and emergency medical services personnel
- Expand training available to firefighters and other rescue personnel in tactics such as fire suppression, ventilation, search and rescue, rope rescue, advanced extrication, and hazmat mitigation
- Provide a safer, more controlled training environment for law enforcement officers, firefighters, and other public safety professionals
- Respond to state-mandated training for fire and emergency volunteers
- Allow more multi-agency training
- Hold certified firefighter examinations in this region and better serve local volunteers

**Development Projects to Incorporate Sustainable Design**

Southwest Tech officials are learning about the concept of sustainable design as the plans for campus expansion continue to be developed. According to Zimmerman Architectural Studios, architects and engineers of record for the college, sustainable design is an approach to architecture that lessens the environmental impact of a building over its entire lifetime and beyond. Zimmerman principal Doug Barnes, who manages Southwest Tech's current projects, describes that "lifetime" as the period from initial building design through post-demolition recycling of building materials.

Laypeople often use the term “green technology” when referring to sustainable design, according to Barnes. However, sustainable design is broader than just energy efficiency or a smaller carbon footprint, what the public often associates with “going green.” Buildings that are sustainable are designed and constructed with the objectives set forth by the Division of State Facilities, Wisconsin Department of Administration in mind. These are:

- Effective use of existing space
- Respect for the larger environmental and social context into which a building fits
- Promotion of human health, comfort, and performance
- Conservation of natural resources and reduction of environmental impact
- Energy efficiency
- Life cycle cost of the building project

**Southwest Tech’s Strategic Plan for 2008-2011**

Strategic planning is Southwest Tech’s process of defining its direction and making decisions on allocating its resources and programming to pursue this strategy, including its capital and people. One of the techniques for developing a strategic plan is conducting a SWOT analysis (Strengths, Weaknesses, Opportunities, and Threats) using data.

A cross-departmental team, including a member of the District Board and two Southwest Tech students, worked for six months to review data from communities, students (both current and graduate), employers, and staff. The team created a SWOT analysis for each group from research data. The chart below is the Community SWOT analysis that came from focus group data, collected twice, from the following communities during 2006-2008: Richland Center, Dodgeville, Lancaster, Platteville, Boscobel, Prairie du Chien, and Darlington.

<table>
<thead>
<tr>
<th>SWOT COMMUNITY INPUT SUMMARIZED VERSION</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Strengths</strong></td>
</tr>
<tr>
<td>- Southwestern Tech Staff</td>
</tr>
<tr>
<td>- Advisory Committees</td>
</tr>
<tr>
<td>- Practical classes/relevant curriculum</td>
</tr>
<tr>
<td>- Community/employers satisfied with graduates</td>
</tr>
<tr>
<td>- Shortest time to career</td>
</tr>
<tr>
<td>- The facility itself</td>
</tr>
<tr>
<td><strong>Weaknesses</strong></td>
</tr>
<tr>
<td>- Marketing (College &amp; course offerings)</td>
</tr>
<tr>
<td>- Flexibility of class times (evening/weekend)</td>
</tr>
<tr>
<td>- Limited off campus entertainment options</td>
</tr>
<tr>
<td>- Ability to transfer is difficult</td>
</tr>
<tr>
<td>- Limited health care offerings</td>
</tr>
<tr>
<td><strong>Opportunities</strong></td>
</tr>
<tr>
<td>- Needs of aging population</td>
</tr>
<tr>
<td>- Expanding distance learning (online)</td>
</tr>
<tr>
<td>- Accelerated programs</td>
</tr>
<tr>
<td>- Incarcerated population educational offerings</td>
</tr>
<tr>
<td>- Additional creation of jobs/economic development</td>
</tr>
<tr>
<td><strong>Threats</strong></td>
</tr>
<tr>
<td>- Competition with other educational offerings</td>
</tr>
<tr>
<td>- Changing demographics</td>
</tr>
<tr>
<td>- Limited revenue streams</td>
</tr>
<tr>
<td>- Energy costs</td>
</tr>
<tr>
<td>- Cost of healthcare</td>
</tr>
</tbody>
</table>

As you review the SWOT above, pay particular attention to those items in bold. You can see the direct relationship to the Strategic Direction statements that resulted from our data analysis, SWOTs, and discussion. The new Strategic Directions for Southwest Tech for 2008-2011 are listed below.

1. Optimize technology to enhance services to the Southwest Tech community.
2. Increase flexibility and accessibility of course/program offerings through nontraditional delivery methods.
3. Create career pathways to increase seamless transfer opportunities with other educational systems.
4. Expand outreach and programs to enroll more learners into higher education.
5. Maintain high service standards and professional development to continually enhance the teaching, learning, and working environment.
6. Market programs to reach, enroll, and retain students.
Generations of Education

To demonstrate the impact that Southwest Tech has had on the region since being founded over 41 years ago, the Southwest Tech Foundation sponsored the “2008 Southwest Tech Family Reunion Contest.” Many families from around southwest Wisconsin sent in contest entry forms full of family member names who had taken classes at Southwest Tech. The hundreds of identified Southwest Tech alumni demonstrated the multi-generational impact that the college has had on the lives of people in our region of the state.

Pictured above is the winner of the Family Reunion Contest. The entry was submitted by Chyme Stimart (second from left). Also joining Chyme for the photo is (l. to r.) her sister Cindra, husband Scott, daughter Courtney, mother Evelyn, and daughter Sarah. Chyme’s contest entry form included 99 family members (she said there were more but she stopped at 99!) who had taken at least one course at Southwest Tech. Besides being featured in this report, Chyme received a family vacation package generously donated by the Wilderness Hotel and Golf Resort in Wisconsin Dells.

Congratulations Chyme and family for being the 2008 Southwest Tech Family Reunion Contest winner!

Southwest Wisconsin Technical College
2008–2009 Budget Summary

REVENUES/RESOURCES

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local Government</td>
<td>$13,915,000</td>
</tr>
<tr>
<td>State Aids</td>
<td>$4,964,000</td>
</tr>
<tr>
<td>Program Fees</td>
<td>$3,709,000</td>
</tr>
<tr>
<td>Material Fees</td>
<td>$305,000</td>
</tr>
<tr>
<td>Other Student Fees</td>
<td>$374,000</td>
</tr>
<tr>
<td>Institutional</td>
<td>$6,273,000</td>
</tr>
<tr>
<td>Federal</td>
<td>$6,060,000</td>
</tr>
<tr>
<td>Proceeds from Debt</td>
<td>$10,000,000</td>
</tr>
<tr>
<td>Decrease in Net Assets</td>
<td>$40,000</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>$45,640,000</strong></td>
</tr>
</tbody>
</table>

EXPENDITURES/USES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Instruction</td>
<td>$15,004,000</td>
</tr>
<tr>
<td>Instructional Resources</td>
<td>$605,000</td>
</tr>
<tr>
<td>Student Services</td>
<td>$7,739,000</td>
</tr>
<tr>
<td>General Institutional</td>
<td>$3,150,000</td>
</tr>
<tr>
<td>Physical Plant</td>
<td>$14,155,000</td>
</tr>
<tr>
<td>Auxiliary Services</td>
<td>$4,987,000</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>$45,640,000</strong></td>
</tr>
</tbody>
</table>

Revenues

- Decrease in Net Assets
- Proceeds from Debt
- Local Government
- Federal
- Institutional
- State Aids
- Program Fees
- Other Student Fees
- Material Fees

Expenses

- Auxiliary Services
- Instruction
- Physical Plant
- General Institutional
- Student Services
- Instructional Resources
KEVIN RAISBECK
1996 GRADUATE, AGribusiness/Science Technology Program

As a Southwest Tech agribusiness alumnus and former instructor, Kevin Raisbeck has the unique perspective of seeing his education from start to finish. As the First National Bank of Platteville Vice President of Agriculture/Commercial Lending, Kevin now provides start to finish solutions for farmers who want to enhance or expand their operations. “Joining one generation to the next to help families keep farming profitable is a mission of ours,” says Kevin. He is pictured standing in the dairy modernization construction site of fellow Southwest Tech alumni Mark and Dan Steffensmeier who are expanding their dairy operations in Bloomington, Wisconsin.

“My education from Southwest Tech helped me understand that whether I was a farm business and production management instructor or an agriculture loan officer, customer service is my business.”
<table>
<thead>
<tr>
<th>SUNDAY</th>
<th>MONDAY</th>
<th>TUESDAY</th>
<th>WEDNESDAY</th>
<th>THURSDAY</th>
<th>FRIDAY</th>
<th>SATURDAY</th>
</tr>
</thead>
<tbody>
<tr>
<td>DECEMBER 2008</td>
<td>FEBRUARY 2009</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>S M T W T F S</td>
<td>S M T W T F S</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17</td>
<td>1 2 3 4 5 6</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>18 19 20 21 22 23 24</td>
<td>25 26 27 28 29 30 31</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- **January 1, 2009**: New Year’s Day
- **January 2, 2009**: No SWTC Classes
- **January 3, 2009**: No SWTC Classes
- **January 4, 2009**: No SWTC Classes
- **January 5, 2009**: No SWTC Classes
- **January 6, 2009**: No SWTC Classes
- **January 7, 2009**: No SWTC Classes
- **January 8, 2009**: No SWTC Classes
- **January 9, 2009**: No SWTC Classes
- **January 10, 2009**: No SWTC Classes
- **January 11, 2009**: No SWTC Classes
- **January 12, 2009**: No SWTC Classes
- **January 13, 2009**: No SWTC Classes
- **January 14, 2009**: No SWTC Classes
- **January 15, 2009**: No SWTC Classes
- **January 16, 2009**: No SWTC Classes
- **January 17, 2009**: No SWTC Classes
- **January 18, 2009**: No SWTC Classes
- **January 19, 2009**: No SWTC Classes
- **January 20, 2009**: No SWTC Classes
- **January 21, 2009**: No SWTC Classes
- **January 22, 2009**: No SWTC Classes
- **January 23, 2009**: No SWTC Classes
- **January 24, 2009**: No SWTC Classes
- **January 25, 2009**: No SWTC Classes
- **January 26, 2009**: No SWTC Classes
- **January 27, 2009**: No SWTC Classes
- **January 28, 2009**: No SWTC Classes
- **January 29, 2009**: No SWTC Classes
- **January 30, 2009**: No SWTC Classes
- **January 31, 2009**: No SWTC Classes

---

Every year, Southwest Tech trains or serves roughly 10 percent of the total population of southwest Wisconsin.
When the UW Badgers compete at home, Bloomington native and Southwest Tech Networking Communication Specialist alumnus Dominic Osterhaus puts his technical skills to use ensuring that everyone can communicate with each other. Dominic works for the University of Wisconsin Intercollegiate Athletics Department as a Telecommunications Coordinator.
<table>
<thead>
<tr>
<th>SUNDAY</th>
<th>MONDAY</th>
<th>TUESDAY</th>
<th>WEDNESDAY</th>
<th>THURSDAY</th>
<th>FRIDAY</th>
<th>SATURDAY</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
</tr>
<tr>
<td>Career &amp; Technical Education Month</td>
<td>Groundhog Day</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

| 8      | 9      | 10      | 11        | 12       | 13     | 14       |
|  |  |  |  |  |  |  |
| 15     | 16     | 17      | 18        | 19       | 20     | 21       |
|  |  |  |  |  |  |  |
| 22     | 23     | 24      | 25        | 26       | 27     | 28       |
|  |  |  |  |  |  |  |

- **February 2009**
- **No SWTC Classes**
- **Volunteer Income Tax Assistance**
  - SWTC Library, 2:00 – 7:00 p.m.
  - (800) 362-3322, Ext. 4829
- **Valentine's Day**
- **President's Day**
- **Ash Wednesday**
- **Groundhog Day**
- **Last year Southwest Tech students had $3.9 million in unmet financial need and required $16,000 in emergency loans.**
- **Career & Technical Education Month**
- **SWTC Library, 2:00 – 7:00 p.m.**
  - (800) 362-3322, Ext. 4829
- **TCnetworks**
- **Southwest Tech**
- **www.swtc.edu**
“Our company thinks so much of the training I received while attending Southwest Tech, that we consistently look to the college for new employees.”

JASON TYSON
2002 GRADUATE, INFORMATION TECHNOLOGY - NETWORK COMMUNICATION SPECIALIST

TC Networks was established in 1998 as Tyson Computing, a technology service agent for small businesses. Since then TC Networks has expanded into a technology consulting company with a focus on providing innovative solutions for thriving business, education, and media industries. TC Networks’ professional staff specializes in providing objective, multi-platform solutions to their clients. As strong advocates and generous supporters of Southwest Tech, a vast majority of TC Networks employees are graduates of the College’s Information Technology programs. Pictured with Jason is his father and business partner, Roger Tyson.
<table>
<thead>
<tr>
<th>SUNDAY</th>
<th>MONDAY</th>
<th>TUESDAY</th>
<th>WEDNESDAY</th>
<th>THURSDAY</th>
<th>FRIDAY</th>
<th>SATURDAY</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
</tr>
<tr>
<td>8</td>
<td>9</td>
<td>10</td>
<td>11</td>
<td>12</td>
<td>13</td>
<td>14</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>16</td>
<td>17</td>
<td>18</td>
<td>19</td>
<td>20</td>
<td>21</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>22</td>
<td>23</td>
<td>24</td>
<td>25</td>
<td>26</td>
<td>27</td>
<td>28</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>29</td>
<td>30</td>
<td>31</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Daylight Savings Time Begins

SWTC Classes Resume

St. Patrick’s Day

First Day of Spring

Volunteer Income Tax Assistance
SWTC Library, 2:00 – 7:00 p.m.
(800) 362-3322, Ext. 4829

Volunteer Income Tax Assistance
SWTC Library, 2:00 – 7:00 p.m.
(800) 362-3322, Ext. 4829

Volunteer Income Tax Assistance
SWTC Library, 2:00 – 7:00 p.m.
(800) 362-3322, Ext. 4829

Esthetics students took the top three places in the Wisconsin state SkillsUSA competition last June.
Connie

“I wanted to make a real difference in the culinary management industry. As a returning adult student, I realized that attending Southwest Tech was a great investment in my career.”

CONNIE SADLER
2002 GRADUATE CULINARY MANAGEMENT

Southwest Tech alumna Connie Sadler enjoys a dynamic career as a corporate training coordinator with Culver’s ButterBurger University. Connie credits the industry savvy faculty and hands-on curriculum at Southwest Tech with helping her to advance her career in culinary management. Connie’s advice for people considering career advancement is, “If you want an aggressive return on your time and effort, a commitment to education is required in order to have a competitive edge.”
As a testament to Southwest Tech’s mission, district residents voted last April to invest $31.9 million for campus improvements.

April 2009

<table>
<thead>
<tr>
<th>SUNDAY</th>
<th>MONDAY</th>
<th>TUESDAY</th>
<th>WEDNESDAY</th>
<th>THURSDAY</th>
<th>FRIDAY</th>
<th>SATURDAY</th>
</tr>
</thead>
<tbody>
<tr>
<td>S</td>
<td>M</td>
<td>T</td>
<td>W</td>
<td>T</td>
<td>F</td>
<td>S</td>
</tr>
<tr>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
</tr>
<tr>
<td>8</td>
<td>9</td>
<td>10</td>
<td>11</td>
<td>12</td>
<td>13</td>
<td>14</td>
</tr>
<tr>
<td>15</td>
<td>16</td>
<td>17</td>
<td>18</td>
<td>19</td>
<td>20</td>
<td>21</td>
</tr>
<tr>
<td>22</td>
<td>23</td>
<td>24</td>
<td>25</td>
<td>26</td>
<td>27</td>
<td>28</td>
</tr>
<tr>
<td>29</td>
<td>30</td>
<td>31</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
</tbody>
</table>

1. April Fool’s Day

2. Volunteer Income Tax Assistance
   SWTC Library, 2:00 – 7:00 p.m.
   (800) 362-3322, Ext. 4829

3. Jewish Passover
   No SWTC Classes

4. Good Friday
   No SWTC Classes

5. Palm Sunday

6. Easter

7. Earth Day

8. Administrative Professionals Day
   Earth Day

9. Tax Day

10. SWTC Foundation’s
    A Day for Southwest Tech

25. Arbor Day

26. SWTC Foundation’s
    A Day for Southwest Tech

27. TCnetworks

28. Southwest Tech Horns New

29. TCnetworks

30. SWTC Foundation’s
    A Day for Southwest Tech

www.swtc.edu
Eddie

“It’s not what you do for a living so much as how much heart you put into it. Helping to empower people is what I enjoy most about my career in healthcare.”

EDDIE IBARRA
1996 GRADUATE, NURSING-ASSOCIATE DEGREE

After a successful military career, Eddie Ibarra wanted to elevate his passion for healthcare by becoming a registered nurse. “There were so many people who wanted to help me achieve...theory instructors, clinical instructors, and the Financial Aid Office. Thanks to their support, I always felt like I could do this!” Ibarra proclaimed. Eddie went on to found Ibarra’s Nursing Services, Inc., where he and other case managers serve as the hands and feet for quadriplegic clients. Eddie is pictured with his client and friend Jason Danielson.
Southwest Tech has trained 76 percent of the registered nurses working in southwest Wisconsin hospitals.

<table>
<thead>
<tr>
<th>SUNDAY</th>
<th>MONDAY</th>
<th>TUESDAY</th>
<th>WEDNESDAY</th>
<th>THURSDAY</th>
<th>FRIDAY</th>
<th>SATURDAY</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>May Day</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mem Day</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**MoNday**

1. Cinco de Mayo
2. Nurse’s Week, May 6–12
3. Mother's Day
4. Florence Nightingale’s Birthday
5. SWTC All School Picnic
6. Last Day of SWTC Spring Semester Classes
7. SWTC Graduation Ceremony
8. Armed Forces Day
9. Memorial Day
10. SWTC Closed

www.swtc.edu
For 27 years Russ Moyer has advocated for the educational needs of southwest Wisconsin. As the second longest serving district board member in the Wisconsin Technical College System, Russ has seen dramatic growth of the Fennimore campus and thousands of regional citizens served. Russ and his family own and operate Moyer Dairy Farms located outside of Barneveld, Wisconsin.
A Southwest Tech team was again crowned National Champion at the 2008 National Post-Secondary Agricultural Student Conference.
Margaret Welter
1998 Graduate, Machine Tool Operation

Margaret Welter works in the manufacturing industry for HyPro, Incorporated, located in Platteville, Wisconsin. Since graduating from the Machine Tool Operation program, Margaret has applied the skills she learned at Southwest Tech to progress in her career. “I would recommend the Machine Tool Operation program to anyone, male or female, who wants a good job with a future.”

“As a female in a non-traditional career, I have found machining to be a very rewarding occupation. Based on my job performance and skills, I am now a Quality Control Technician/Gauge Coordinator and really enjoy my work. The instructors at Southwest Tech gave me all the one-on-one help that I needed to succeed.”
<table>
<thead>
<tr>
<th>SUNDAY</th>
<th>MONDAY</th>
<th>TUESDAY</th>
<th>WEDNESDAY</th>
<th>THURSDAY</th>
<th>FRIDAY</th>
<th>SATURDAY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>July 2009</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>JUNE 2009</td>
<td>S M T W T F S</td>
<td>1 2 3 4</td>
<td>5 6 7 8 9 10 11</td>
<td>12 13 14 15 16 17 18</td>
<td>19 20 21 22 23 24 25</td>
<td>26 27 28 29 30 31</td>
</tr>
<tr>
<td>AUGUST 2009</td>
<td>S M T W T F S</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
</tr>
<tr>
<td></td>
<td>6 7 8 9 10 11 12</td>
<td>13</td>
<td>14</td>
<td>15</td>
<td>16</td>
<td>17</td>
</tr>
<tr>
<td></td>
<td>18 19 20 21 22 23</td>
<td>24</td>
<td>25</td>
<td>26</td>
<td>27</td>
<td>28</td>
</tr>
<tr>
<td></td>
<td>29 30 31</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
</tr>
</tbody>
</table>

- **July 5**: Nearly 99 percent of Southwest Tech graduates have reported overall satisfaction with their education.
- **July 7**: Independence Day
- **July 8**: Jim’s Building Center
- **July 9**: SWTC Closed
- **July 10**: Canada Day
- **July 11**: Independence Day
- **July 12**: Wisconsin Farm Technology Days, Waterloo
- **July 13**: Wisconsin Farm Technology Days, Waterloo
- **July 14**: Wisconsin Farm Technology Days, Waterloo
- **July 15**: Wisconsin Farm Technology Days, Waterloo
- **July 16**: Wisconsin Farm Technology Days, Waterloo
- **July 17**: Wisconsin Farm Technology Days, Waterloo
- **July 18**: Wisconsin Farm Technology Days, Waterloo
- **July 19**: Wisconsin Farm Technology Days, Waterloo
- **July 20**: Wisconsin Farm Technology Days, Waterloo
- **July 21**: Wisconsin Farm Technology Days, Waterloo
- **July 22**: Wisconsin Farm Technology Days, Waterloo
- **July 23**: Wisconsin Farm Technology Days, Waterloo
- **July 24**: Wisconsin Farm Technology Days, Waterloo
- **July 25**: Wisconsin Farm Technology Days, Waterloo
- **July 26**: Wisconsin Farm Technology Days, Waterloo
- **July 27**: Wisconsin Farm Technology Days, Waterloo
- **July 28**: Wisconsin Farm Technology Days, Waterloo
- **July 29**: Wisconsin Farm Technology Days, Waterloo
- **July 30**: Wisconsin Farm Technology Days, Waterloo
- **July 31**: Wisconsin Farm Technology Days, Waterloo

**www.swtc.edu**
Stephen

“There is a night and day difference from the start of my training to where I am right now. I recommend to my friends and classmates that working at Rockwell Automation is a great career opportunity.”

Stephen Goss
Student, Electro-Mechanical Technology

Southwest Tech student Stephen Goss is a recipient of the “Rockwell Automation Electro-mechanical Program Scholarship.” Promoting workforce development in the skilled trades, Rockwell Automation has established partnership efforts with Southwest Tech. The partnership between the Milwaukee based company, which has a manufacturing facility in Richland Center, and Southwest Tech involves engaging students in career development, scholarship support, and technical training.
The Graphic and Web Design program first opened and enrolled a full complement of students in Fall 2008.
"An education from Southwest Tech gave me the options to take my career in many different directions. It is amazing where life’s paths take you when you let it."

As the Principal of Community and Yahara Elementary School located in Edgerton, Wisconsin, nearly 1,000 young students look up to Fennimore native Aundrea Kerkenbush. The start of Aundrea’s career in education began at Southwest Tech where there is a family history of attending the College. “My Mom and Dad, siblings, and now my daughter have all attended Southwest Tech,” said Kerkenbush.
The National academic honor society Phi Theta Kappa inducted 45 Southwest Tech students in 2007.
“Going back to school at age 38, I was a little worried, but Southwest Tech opened me up to understanding the career path potential before me.”

HAL OSBORN
1989 GRADUATE, BUSINESS ADMINISTRATION/FINANCE AND ACCOUNTING

Perhaps best remembered for playing keyboards in the band “Miami Bay,” Hal Osborn was an active student while attending Southwest Tech. Serving as the Student Body President and STAR Ambassador, Hal has leveraged those student life experiences into a successful career as the President of Tower Credit Union. Hal continues his service to others as a member of the Accounting Advisory Board and Vice President of the Wausau Conservatory of Music.
The Southwest Tech chapter of Adult Career & Technical Education collected bleach and bedding for Gays Mills area flood relief.
"Having a resource like Southwest Tech in our area of the state is critical to the overall success of the region. We all rely on Southwest Tech to train our emergency responders, healthcare professionals, agriculture leaders, industry workers, and the list goes on and on. Rural Route 1 Popcorn is proud to support the educational mission of Southwest Tech."

The Rural Route 1 Popcorn store in Montfort, Wisconsin, is a popular stop for tourists and locals alike who want to enjoy a selection of gourmet popcorn like cheddar cheese and the famous bestseller K’Nuckle...a creamy medley of popcorn, almonds, and luscious white fudge. The Rural Route 1 Popcorn store also offers a variety of gift choices for all seasons. Rural Route 1 Popcorn and the Biddick family have long supported Southwest Tech since Peggy’s father-in-law Roger Biddick served on the Board of Directors that founded the College in 1967.
<table>
<thead>
<tr>
<th>SUNDAY</th>
<th>MONDAY</th>
<th>TUESDAY</th>
<th>WEDNESDAY</th>
<th>THURSDAY</th>
<th>FRIDAY</th>
<th>SATURDAY</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>9</td>
<td>10</td>
<td>11</td>
<td>12</td>
<td>13</td>
<td>14</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>16</td>
<td>17</td>
<td>18</td>
<td>19</td>
<td>20</td>
<td>21</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>22</td>
<td>23</td>
<td>24</td>
<td>25</td>
<td>26</td>
<td>27</td>
<td>28</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>29</td>
<td>30</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Daylight Savings Time Ends

Veteran’s Day

Thanksgiving

SWTC Closed
“The instructors at Southwest Tech impressed upon me the importance of embracing life-long learning.”

RITCH STEVENSON
1986 GRADUATE, ELECTRO-MECHANICAL TECHNOLOGY

Building Automation Products Inc. (BAPI) founder Ritch Stevenson credits his Southwest Tech educational experience with helping to shape the company’s corporate culture of maximizing applied knowledge, celebrating innovation, and continual employee development. “Much of what we do at BAPI relates to my hands-on learning at Southwest Tech which encouraged students to express themselves individually through projects in their areas of interest,” said Stevenson. Located in Gays Mills, BAPI engineers and manufactures sensors and solutions for the heating, ventilation, air conditioning and refrigeration industry.
Southwest Tech enrollment jumped nearly 8 percent from academic year 2006-07 to 2007-08.
Dear Friends,

I want to thank you for your support in ways large and small. It has been an honor to witness first-hand the wonderful generosity and support from our communities.

On April 1, 2008, the referendum passed with a resounding 59% voter approval. Validation of the College’s mission through a successful referendum vote is wonderful. Added benefits are the numerous community discussions throughout the district that provided many opportunities to listen to you and incorporate your recommendations for the future of Southwest Tech. Your input affirmed that the College is a valued resource in our region, and I look forward to the community services that will be expanded in years to come.

Thanks to your support, meeting the future campus facility needs is well underway. However, your help is still needed to keep our communities strong through technical education. Establishing a scholarship paves the way for a person to achieve a better life through education. A gift to support faculty development helps ensure that the training students receive is industry relevant. Your imagination is the only limit to how you can help change lives. I encourage you to make a difference by investing in the mission of Southwest Tech.

I am honored to witness first-hand the impact your generosity has had on the lives of Southwest Tech students. As the Southwest Tech Foundation Board President, I’ve had the pleasure of hearing directly from faculty and students about how your investments have helped overcome adversity and sustain the quality of education that residents of southwest Wisconsin deserve.

Please put this calendar into service, and remember that the Foundation’s mission depends on your continued generosity. With your support, the Southwest Tech leadership is busy building a future campus vision. I would like to invite you to join me and the hundreds of other Southwest Tech Foundation supporters who change lives by providing opportunities for student and faculty success.

Best regards,

Joni Graves
Southwest Tech Foundation Board President
You Change Lives

“We change lives by providing opportunities for success.” This is a true statement of what we believe and what donations to the Foundation can help accomplish. You, as a donor, have the opportunity to positively impact the lives of students. You assist Southwest Tech students with avenues toward success by providing money for scholarships, in-kind donations of equipment and supplies, or support of the Greater College Fund.

In 2007-2008, more than $115,000 in scholarships was awarded to students. This generous outpouring from donors helped ease some of the financial burdens associated with attending college. Last year, Southwest Tech students had an unmet financial need of $3.9 million. Financial support for these students is critical, and some burdens can be relieved in the form of short-term emergency loans. Last year alone more than $16,000 was administered to students to alleviate temporary emergencies. Without this support, many students would not have been able to remain at Southwest Tech and achieve their educational goals.

On behalf of the students who received scholarships and other financial assistance from the Southwest Wisconsin Technical College Foundation, I thank you for your support. At the same time, I also ask you to pledge your investment in the future. Donors are the foundation of our ability to ensure students receive the financial assistance necessary to fulfill their dreams. Please pledge your support today! Help change a life...Here. Now.

Annual Campaign Raises $60,000

The 8th Annual A Day for Southwest Tech raised $60,000 this year in order to provide funding for scholarships and special projects as well as raise awareness about Southwest Tech and the Foundation. The event was held throughout May with the Foundation reaching out to businesses and individuals who have a personal or professional relationship with the College and Foundation. Partnering with the Foundation to ensure the success of A Day for Southwest Tech were Citizens Bank; Biddick, Inc.; and TC Networks, Inc. Each sponsor donated $5,000 to underwrite the costs of the event. The Foundation is appreciative of these outstanding corporate partnerships which allow the Foundation to carry out its mission. To make a donation or inquire about the 2009 A Day for Southwest Tech event, please contact Heather Fifrick, Foundation Manager, (800) 362-3322, Ext. 2366, or email hfifrick@swtc.edu.

Celebrating Your Support!

March 4, 2008, was a time to honor those whose lifetime giving has exceeded $10,000. The Foundation was honored to add the following to the Donor Wall: Jones Chevrolet-Buick-Pontiac-Cadillac, James Reiser, Carol Needham, Rockwell Automation, and David Lindow and Family. Rockwell Automation was also honored with an In-Kind tile on the Wall for their generous donations of equipment for use in program labs at Southwest Tech. These businesses and individuals become key members of a foundation upon which student success is built. Please consider becoming a member today!

Dr. Karen Knox addresses donors gathered to honor those whose names are being added to the Donor Wall.

Bonnie Jones places the Jones Chevrolet-Buick-Pontiac-Cadillac tile on the Donor Wall as her daughter Cami Jones-Schneider looks on.

James Reiser established the Glen E. Cohen Memorial Nursing Scholarship. He is pictured placing his tile on the Donor Wall.
14th Annual Scholarship & Awards Ceremony: Linking Donors and Scholars

On March 4, 2008, over 400 people attended the Scholarship & Awards Ceremony. Underwriting the cost of the event with a $2,000 donation each were Brechler-Lendosky Group, LLC and Kramer & Brownlee, LLC. The evening was a celebration of donors for their philanthropic endeavors and of students for their academic excellence.

Human Services Instructor Becky Fernette (center) joins Human Services Scholarship recipients (l.) Sharee Wilson and (r.) Dela Taylor at the ceremony.

Ashley Jones (left) was the recipient of the Lester & Eleanor Kingery Memorial Scholarship. She is congratulated by Mary Schmitz who established the scholarship in memory of her parents.

Jennifer Rutkowski (left) and Sandy Leibfried (right), from Grant Regional Health Center join recipients of the Grant Regional Health Center Foundation Scholarship: Carrie Blessen, Nicole Landon, and Toni Krantz.

Dr. Karen Knox (far right) honored the following during the Scholarship & Awards Ceremony (l. to r.) Upland Hills Health represented by Phyllis Fritsch, Administrator, as the Business Contributor of the Year; Randy Weeks, Foundation Board Member of the Year; and Mary E. Davis, Individual Contributor of the Year.

The Garrison L. Lincoln Trust generously provides scholarship opportunities for students from Richland County. Pictured are (l. to r.) Jim Himel, Trustee with scholarship recipients Heather Meixelberger, Rachel Frawley, Gale Hollen, Fred Bernhagen, Karla Freel, Terry Scott, Jennifer Meyer, Terrance Banker, and Danielle Cockroft.
The impact of donations supporting Southwest Tech students and faculty are visible every day in our communities. Each year, the College provides learning opportunities for approximately 12,000 people, representing a direct impact on 1 in 10 of all the people living in southwest Wisconsin! Additionally, there are indirect positive effects such as all the lives saved by the 4,493 emergency responders trained in 2007-08, the hundreds of dislocated worker’s families who started a new life after learning new job skills, and the 18,000 Southwest Tech alumni who fulfill the workforce needs in our vibrant region. Supporters who make gifts to the Southwest Tech Foundation can feel good about their actions because they are making a direct investment in themselves and the lives of their neighbors.

The motivations for why people support Southwest Tech are diverse. However, there is a common thread. All of these people want to make a better world through their charitable giving. Chances are that if presented with an opportunity to leave a legacy of good, many of these people would find that appealing. Creating a legal will is a way to extend a person’s love for their family, gratitude to friends, and generosity toward the charitable causes that have benefited their lives. Some things to remember:

- Regardless of the size of your assets, everyone should have a will.
- A properly crafted legal document, signed, witnessed and executed, is the only legal guarantee that your personal wishes will be honored.
- Not creating a will puts the people who depend on you most in jeopardy.
- Depending on your assets, you may need to be concerned with estate taxes.

For more information on charitable estate planning and how a gift to support technical education can meet your needs and your family’s, please contact the Southwest Tech Foundation, (800) 362-3322, Ext. 2417.

A recent study by the Wisconsin Taxpayers Alliance found that every $1 invested in the Wisconsin Technical College System pays $6 in additional state and local tax income. SOURCE: 2007 Growing Wisconsin’s Economy: The Economic Impact of Wisconsin’s Technical Colleges. “An estimated $360.6 million of state-local taxes were invested in 2005-06 graduates during their course of study. That money was leveraged with student tuition and fees, federal dollars, and other revenues. Over their lifetimes, these graduates are estimated to earn (in 2006 dollars) an additional $2.11 billion over what they would have earned as high school graduates. These additional earnings represent a return on state and local tax investment of nearly six.”
Doing Good Through Your Individual Retirement Account

Great news! Congress has recently extended an excellent charitable giving opportunity for both 2008 and 2009 known as the IRA Charitable Rollover. This Internal Revenue Service provision permits IRA owners age 70½ or older to make a direct transfer to charity. The transfer exempts taxable income donations up to $100,000 in one year (per IRA owner) to a qualified nonprofit like the Southwest Tech Foundation.

As an excellent way to support causes you care about while minimizing tax obligations, perhaps utilizing the IRA Charitable Rollover is right for you? To find out more information on this special opportunity, you can contact your financial tax advisor and the Southwest Tech Foundation. For qualified IRA owners, making an IRA Charitable Rollover gift to the Southwest Tech Foundation is a smart and easy way to support your passion for changing lives by providing opportunities for success through education.

For more information on the IRA Charitable Rollover, please contact Derek Dachelet at (800) 362-3322, Ext. 2417. The students and faculty who look to the Southwest Tech Foundation for support thank you for your consideration of this excellent gift opportunity!

<table>
<thead>
<tr>
<th>School Year</th>
<th>No. of Scholarships</th>
<th>Range of Awards</th>
<th>Total Scholarships</th>
</tr>
</thead>
<tbody>
<tr>
<td>1997-98</td>
<td>72</td>
<td>$250 — $500</td>
<td>$28,650</td>
</tr>
<tr>
<td>1998-99</td>
<td>74</td>
<td>$250 — $2,500</td>
<td>$31,350</td>
</tr>
<tr>
<td>1999-00</td>
<td>86</td>
<td>$250 — $3,133</td>
<td>$43,383</td>
</tr>
<tr>
<td>2000-01</td>
<td>126</td>
<td>$250 — $1,500</td>
<td>$67,450</td>
</tr>
<tr>
<td>2001-02</td>
<td>115</td>
<td>$250 — $1,500</td>
<td>$64,450</td>
</tr>
<tr>
<td>2002-03</td>
<td>134</td>
<td>$250 — $1,000</td>
<td>$82,550</td>
</tr>
<tr>
<td>2003-04</td>
<td>141</td>
<td>$250 — $2,000</td>
<td>$83,600</td>
</tr>
<tr>
<td>2004-05</td>
<td>155</td>
<td>$250 — $1,000</td>
<td>$91,800</td>
</tr>
<tr>
<td>2005-06</td>
<td>188</td>
<td>$250 — $1,500</td>
<td>$107,800</td>
</tr>
<tr>
<td>2006-07</td>
<td>214</td>
<td>$250 — $2,000</td>
<td>$120,900</td>
</tr>
<tr>
<td>2007-08</td>
<td>203</td>
<td>$250 — $3,000</td>
<td>$115,400</td>
</tr>
</tbody>
</table>
2007–08 Gift Club

The following individuals and businesses supported the Southwest Tech Foundation between July 1, 2007, and June 30, 2008. We invite you to join our family of gems with your contribution in support of technical education in southwest Wisconsin. A contribution to our Foundation is an investment in the economy of our area and the future of our citizens.
A very special thank you to
JIM'S BUILDING CENTER
for their generous donation toward the printing of the Annual Report.